

Summary of Results on the Tobacco Heating System

3rd July 2017 – Workshop at NAAMA's 30th International Medical Convention

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Philip Morris International R&D



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Reduced-Risk Products (“RRPs”) is the term we use to refer to products that present, are likely to present, or have the potential to present less risk of harm to smokers who switch to these products versus continued smoking. We have a range of RRP^s **in various stages of development, scientific assessment and commercialization**. Because our products do not burn tobacco, they produce far lower quantities of harmful and potentially harmful compounds than found in cigarette smoke.

Offering adult smokers satisfying products that reduce risk

- Smoking is addictive and causes a number of serious diseases
- Worldwide it is estimated that more than **1 billion people** will continue to smoke in the foreseeable future*



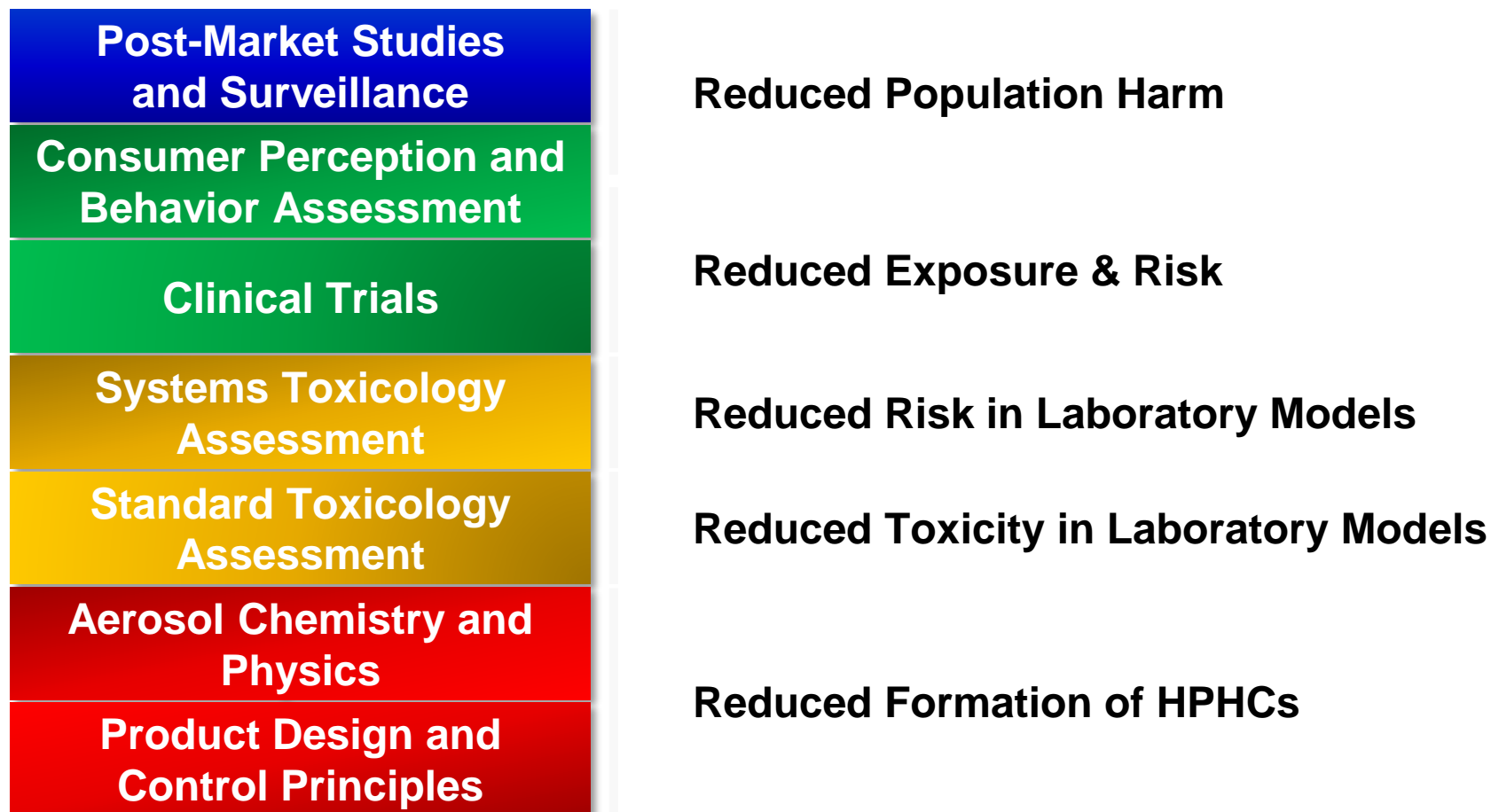
- Successful harm reduction requires that current adult smokers be offered a range of Reduced Risk Products so that consumer acceptance can be best fulfilled
- Our ambition is to lead a full-scale effort to ensure that non-combustible products ultimately replace cigarettes to the benefit of adult smokers, society, our company and our shareholders

* <http://www.who.int/tobacco/publications/surveillance/reportontrendstobaccosmoking/en/index4.html>

Figure adapted from Clive Bates presentation to E-Cigarette Summit (19 Nov 2013)

Note: Reduced-Risk Products ("RRPs") is the term PMI uses to refer to products that present, are likely to present, or have the potential to present less risk of harm to smokers who switched to these products versus continued smoking.

Substantiating Reduced Risk: Totality of Scientific Evidence

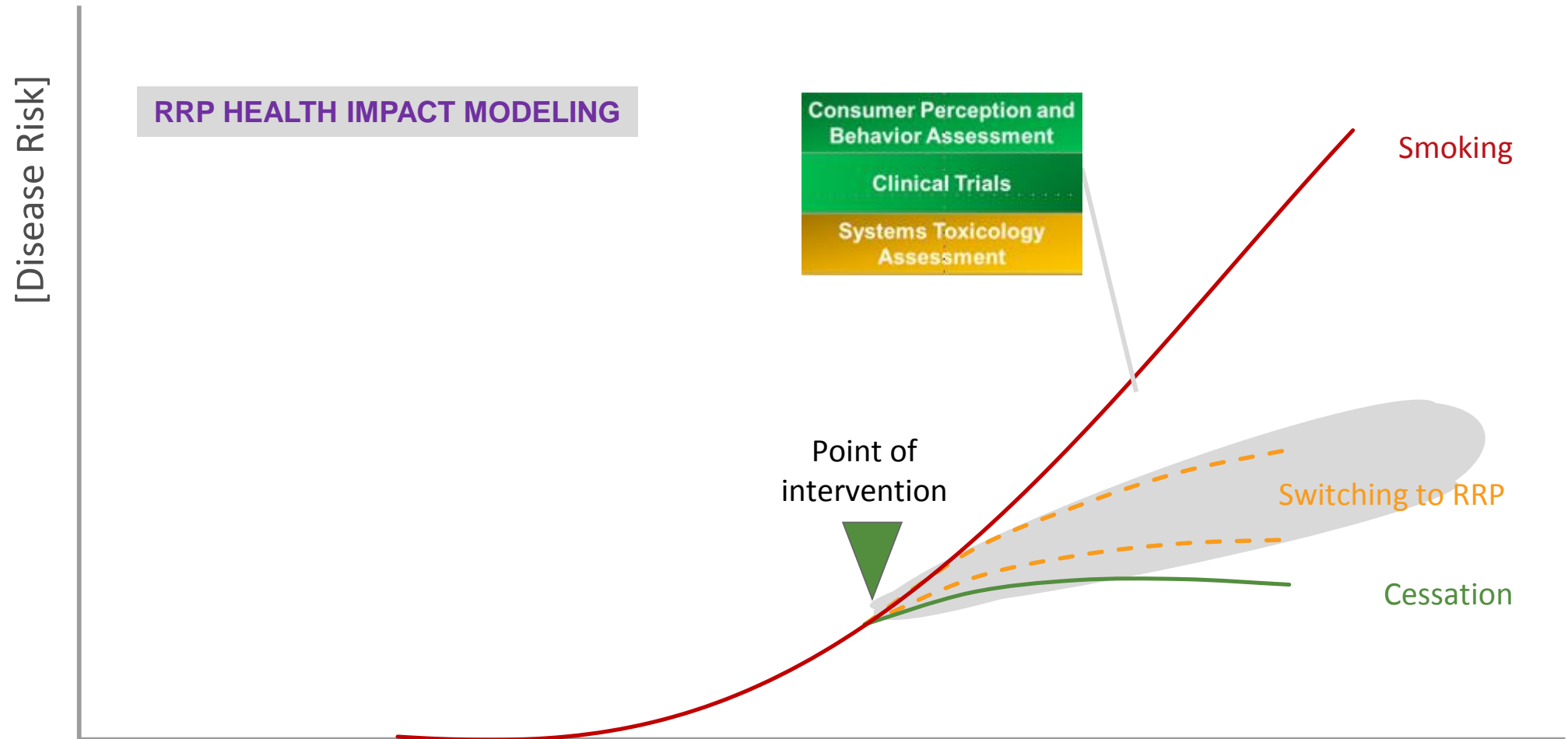


Source: Smith, M.R., *et al.*, Evaluation of the Tobacco Heating System 2.2. Part 1: Description of the system and the scientific assessment program. *Regulatory Toxicology and Pharmacology* (2016). <http://dx.doi.org/10.1016/j.yrtph.2016.07.006>



Smoking Cessation: the “Gold Standard”

- We apply the U.S. Institute of Medicine’s “gold standard” for assessing risk reduction: benchmark against cessation⁺



⁺Source: IOM (Institute of Medicine), 2012, Scientific Standards for Studies on Modified Risk Tobacco Products. Washington, DC: The National Academies Press.



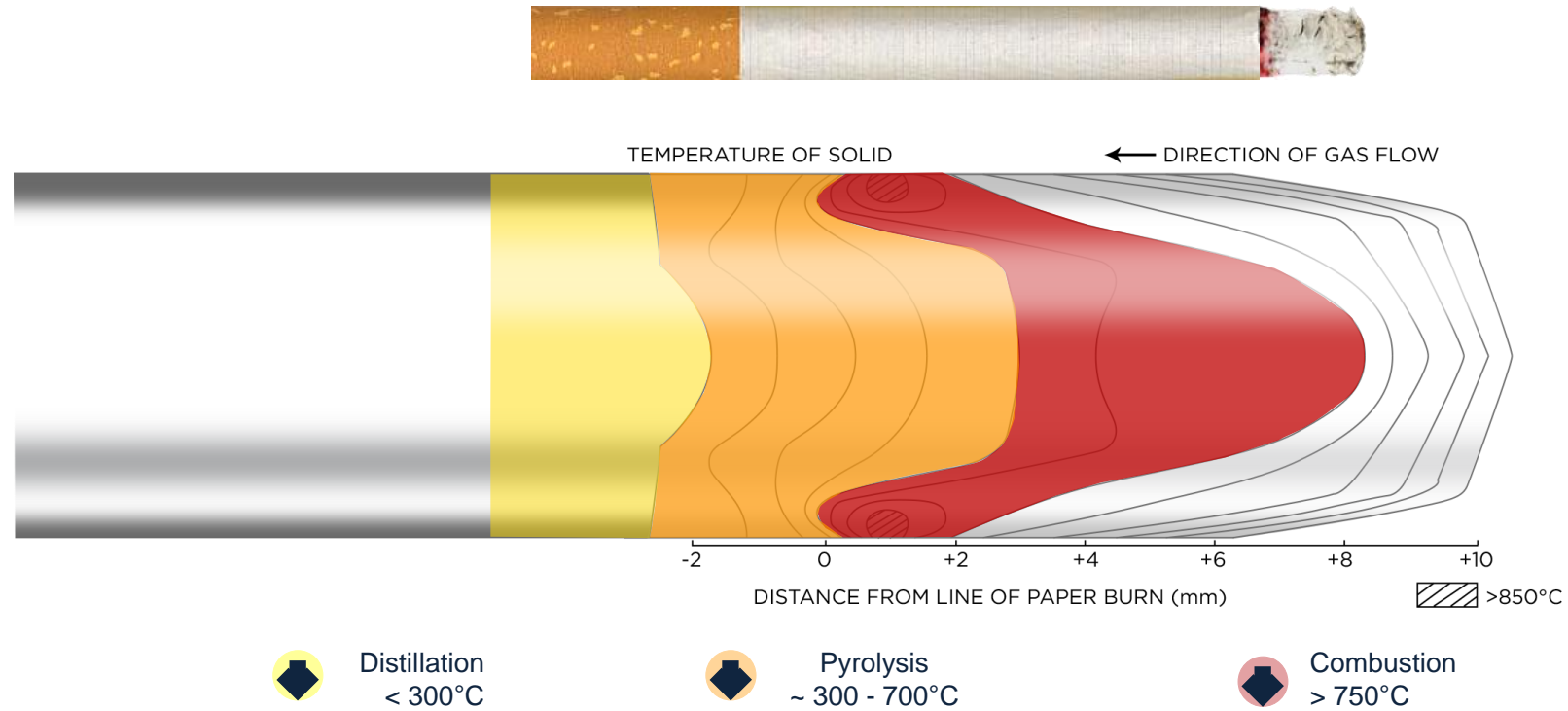


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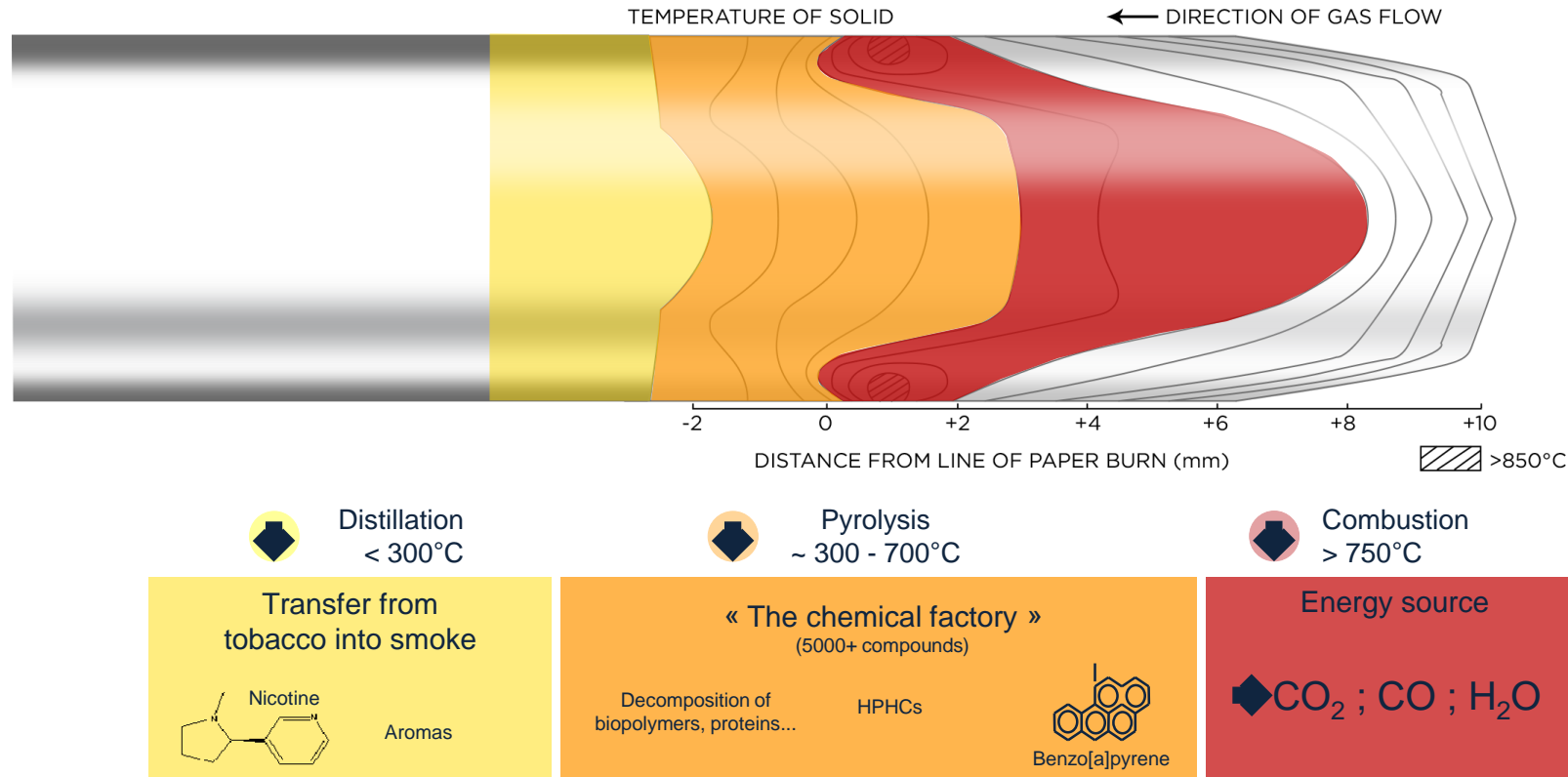
Heat-not-Burn

Product-Specific THS Science and Results to Date

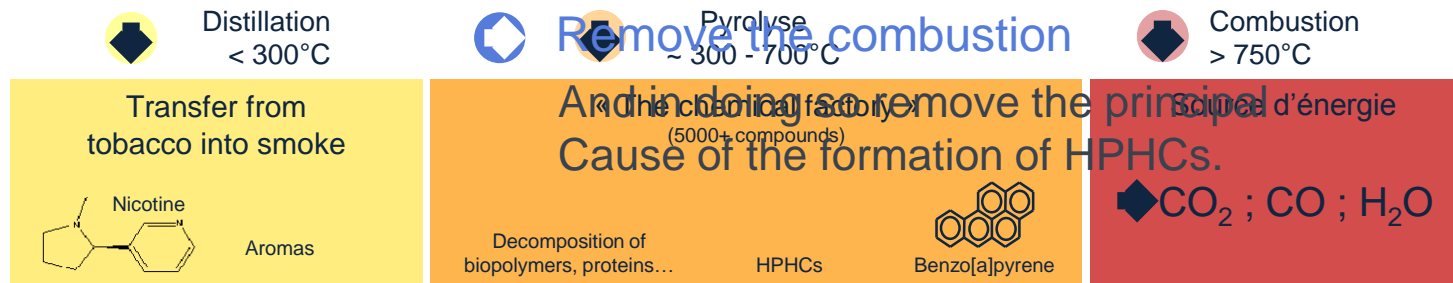
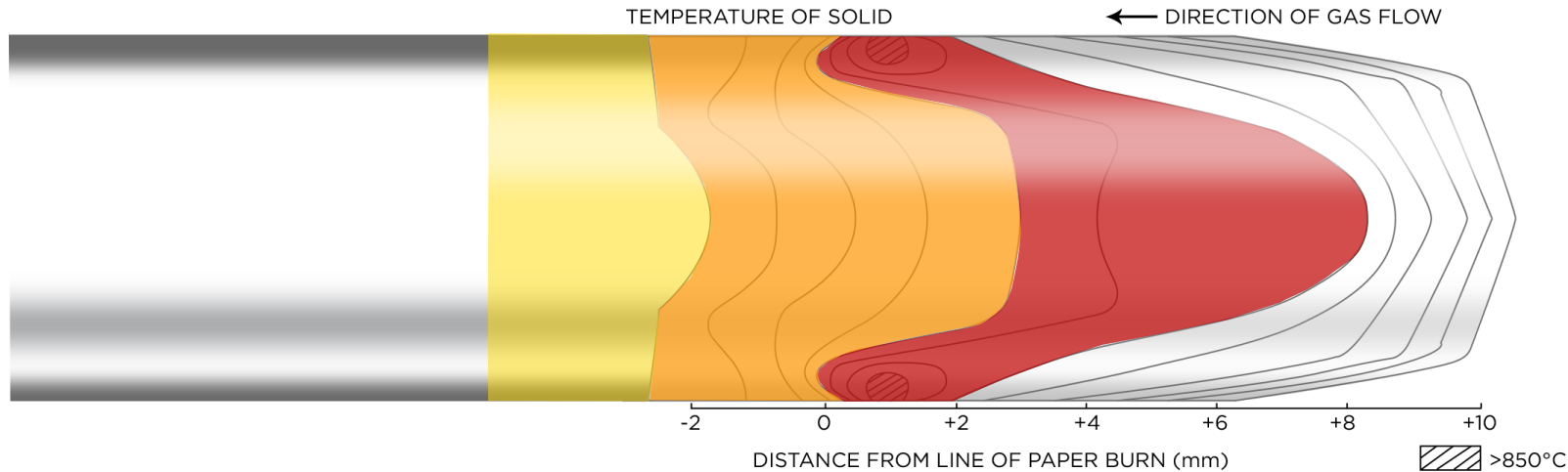
What is happening in a combustible cigarette?



Impact of the temperature on the formation of toxicants



The principle of heat-not-burn is simple...





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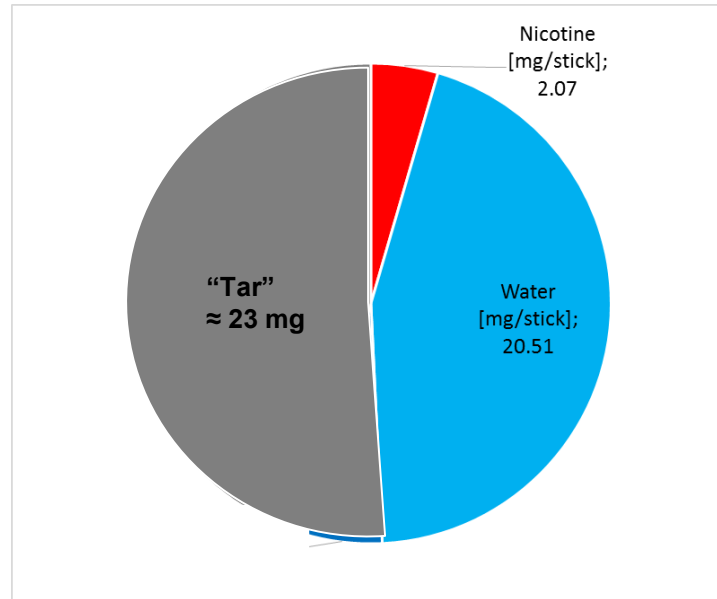
Aerosol Chemistry

Cigarette Smoke vs. Heat-not-Burn Aerosol

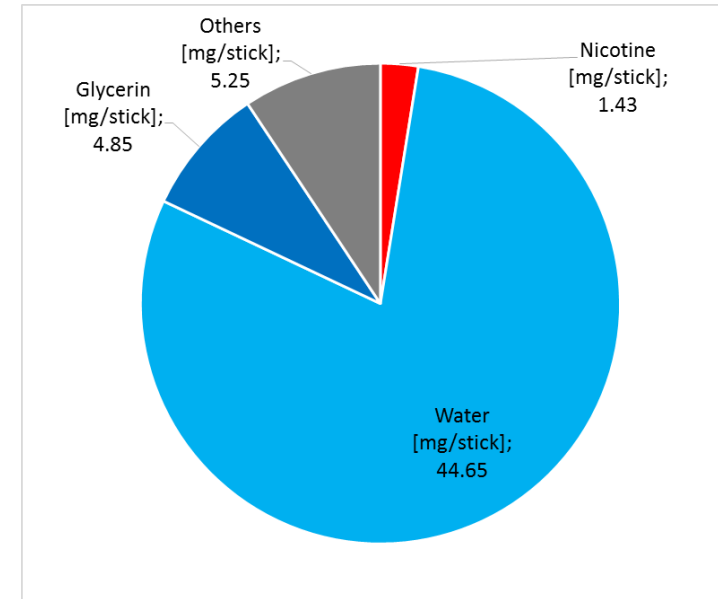
3R4F

Health Canada smoking regime

THS



≠



What are the PMI 58?

Basic Parameters (5)	CO; nicotine; water; TPM; tar; menthol; glycerin
Acid Derivatives (3)	acrylonitrile, acrylamide; acetamide
Aliphatic Dienes (2)	1,3-butadiene*; isoprene
Aromatic Amines (6)	1-naphthylamine; 2-naphthylamine*; 3-aminobiphenyl; 4-aminobiphenyl*, o-toluidine*, benzidine
Aromatic Hydrocarbons (3)	Benzene*; toluene; styrene
Carbonyls (8)	acetaldehyde; acrolein; formaldehyde*; propionaldehyde; acetone; crotonaldehyde; butyraldehyde; methyl ethyl ketone
Inorganics (4)	HCN; NOx (NO/NOx); ammonia
N-Heterocycles (2)	pyridine; quinoline
Phenols (6)	catechol; phenol; hydroquinone; resorcinol; o-,m-,p-cresol
PAHs (4)	benzo[a]pyrene*, benz[a]anthracene; dibenz[a,h]anthracene, pyrene
TSNAs (4)	NNN*; NNK*; NAT (N'-nitrosoanatabine); NAB (N'-nitrosoanabasine)
Metals/Arsenic (7)	Arsenic*; cadmium*; chromium*; lead; nickel*; mercury; selenium
Epoxides (2)	propylene oxide; ethylene oxide*
Halogen compounds (1)	vinyl chloride*
Nitro compounds (1)	nitrobenzene

* Classified as carcinogens by IARC

ISO list (6)



Health Canada (45)



WHO Tob Reg (9)



PMI (58)

FDA complete list (93)

FDA abbreviated list (18)



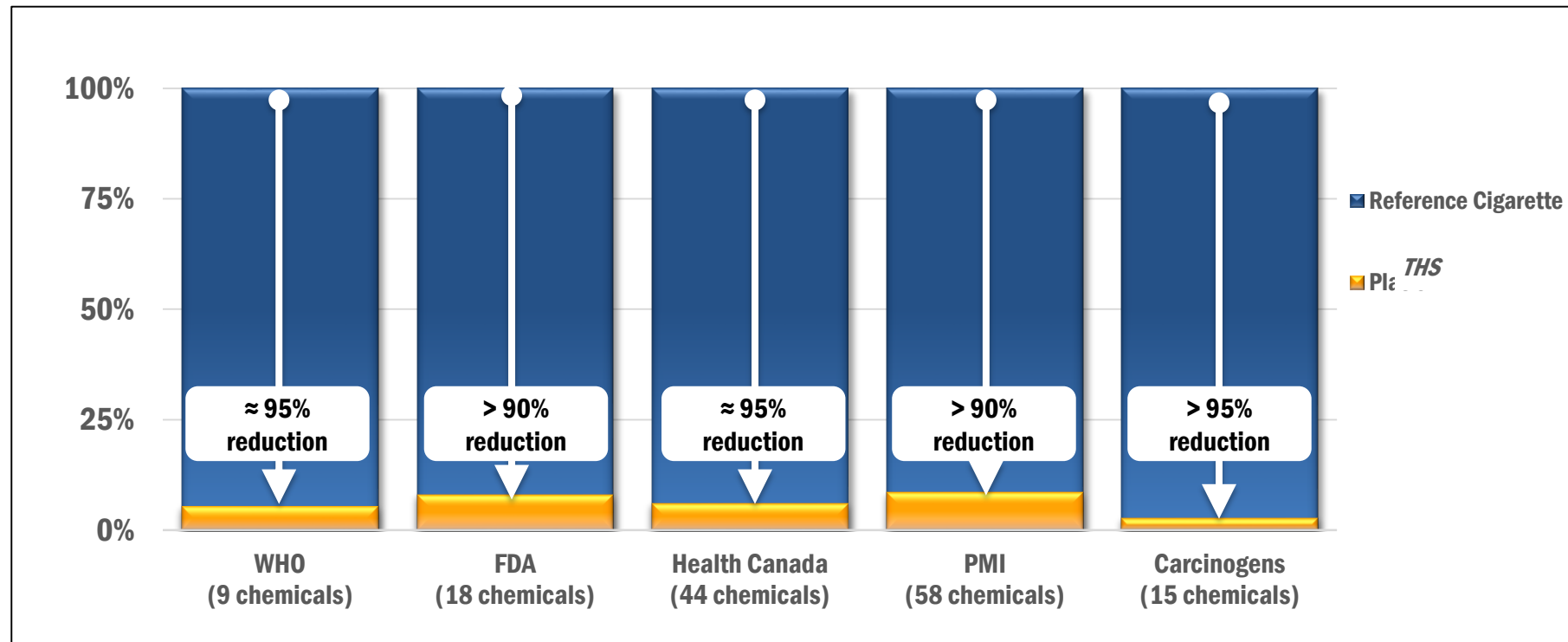
WHO 39 (2015)



 Included in the PMI 58



Aerosol constituents reductions vs. reference cigarette



*Aerosol collection with Intense Health Canada's Smoking Regime (55 mL puff volume, 2 second puff duration, 30 second interval puff);
Comparison on a per-stick basis
Reduction calculations exclude Nicotine, Glycerin and Total Particulate Matter

Reduced formation of HPHC's



Toxicological assessment of cigarette smoke and aerosols from potentially Reduced Risk Products and nicotine

Philip Morris International

Overview of design/methods and results of the pre-clinical assessment of aerosol from the potentially Risk-Reduced Product (pRRP) THS, compared to smoke from the reference cigarette 3R4F :

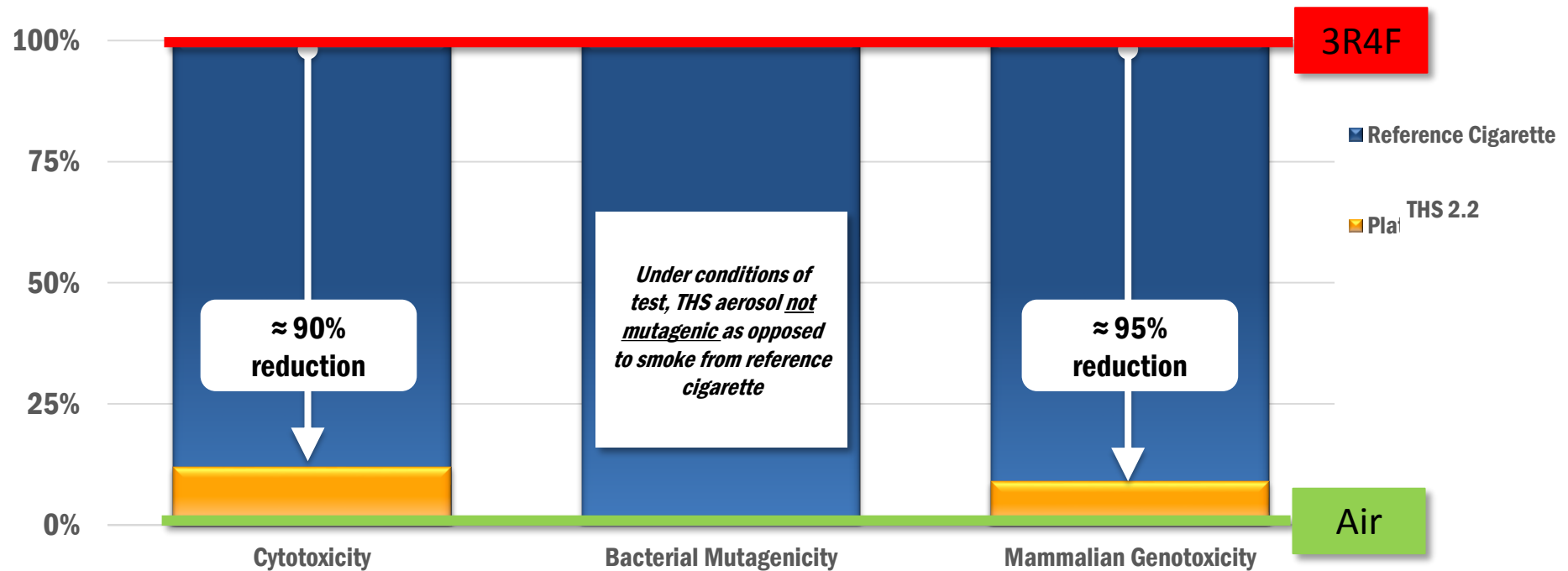
In vitro assessment – cytotoxicity and mutagenicity

In vivo assessment – standard and systems toxicology

THS: Tobacco Heating System, commercialized as IQOS



Average reductions in **toxicity** compared to levels measured for the 3R4F reference cigarette. Measured using Neutral Red Uptake, AMES and Mouse Lymphoma Assays



Comparison on a per-nicotine basis

Note: These data alone do not represent a claim of reduced exposure or reduced risk.

Source: PMI Research and Development

Understanding of disease onset and progression

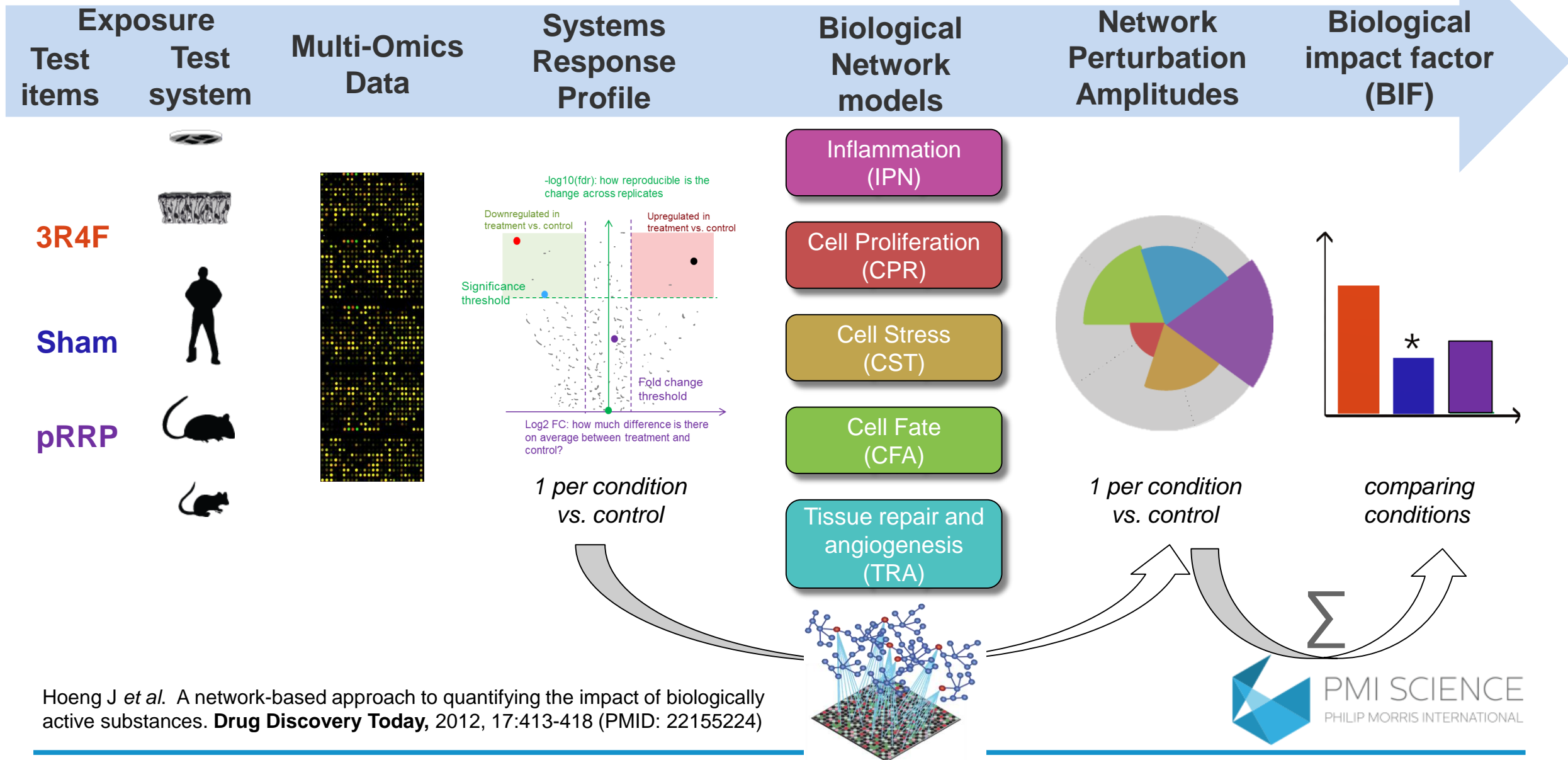
Chronic Cigarette Smoke Exposure → Molecular changes → Disruption of Biological Mechanism → Cell / Tissue Changes → Physiological changes → Disease (CVD, COPD, Lung cancer)

Analytical Chemistry | Biological Networks – Systems Biology/Toxicology | Medicine

[illegible]

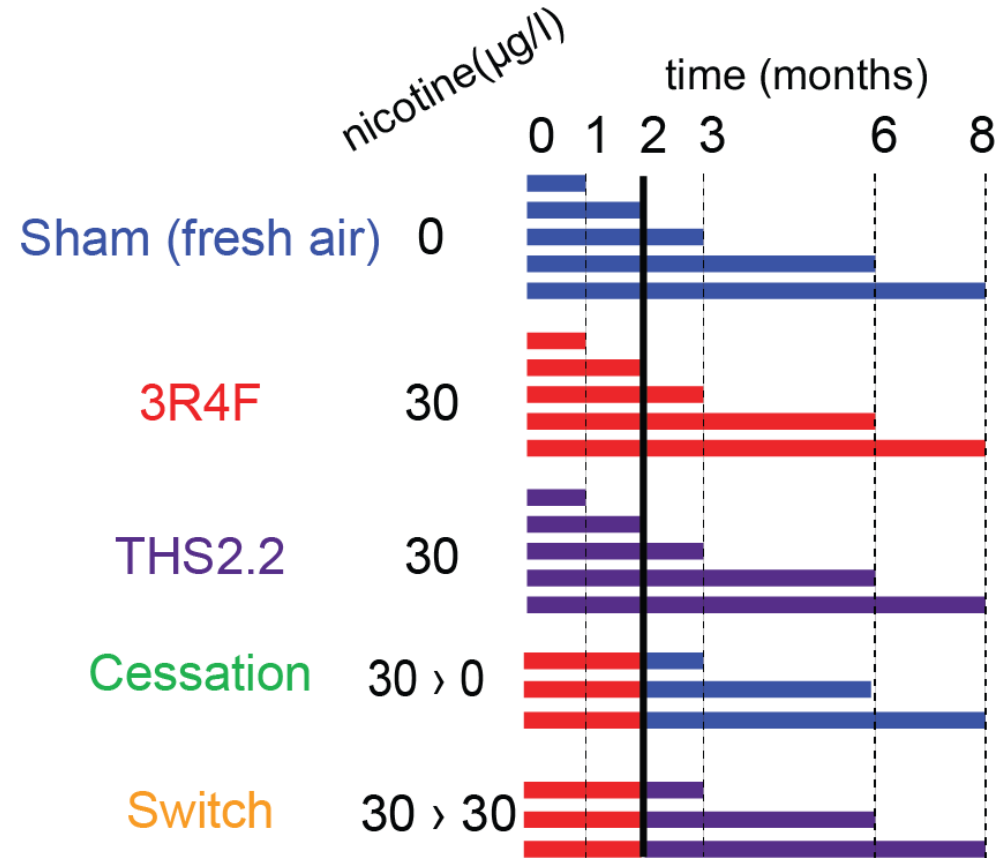
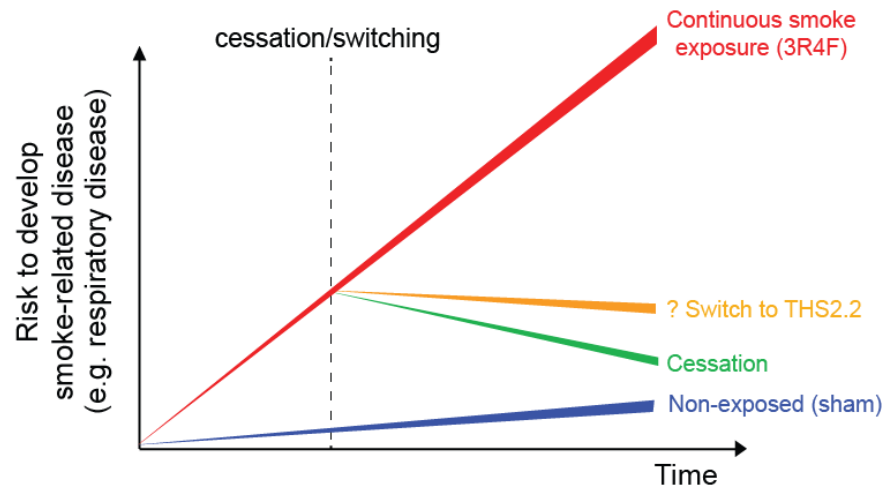
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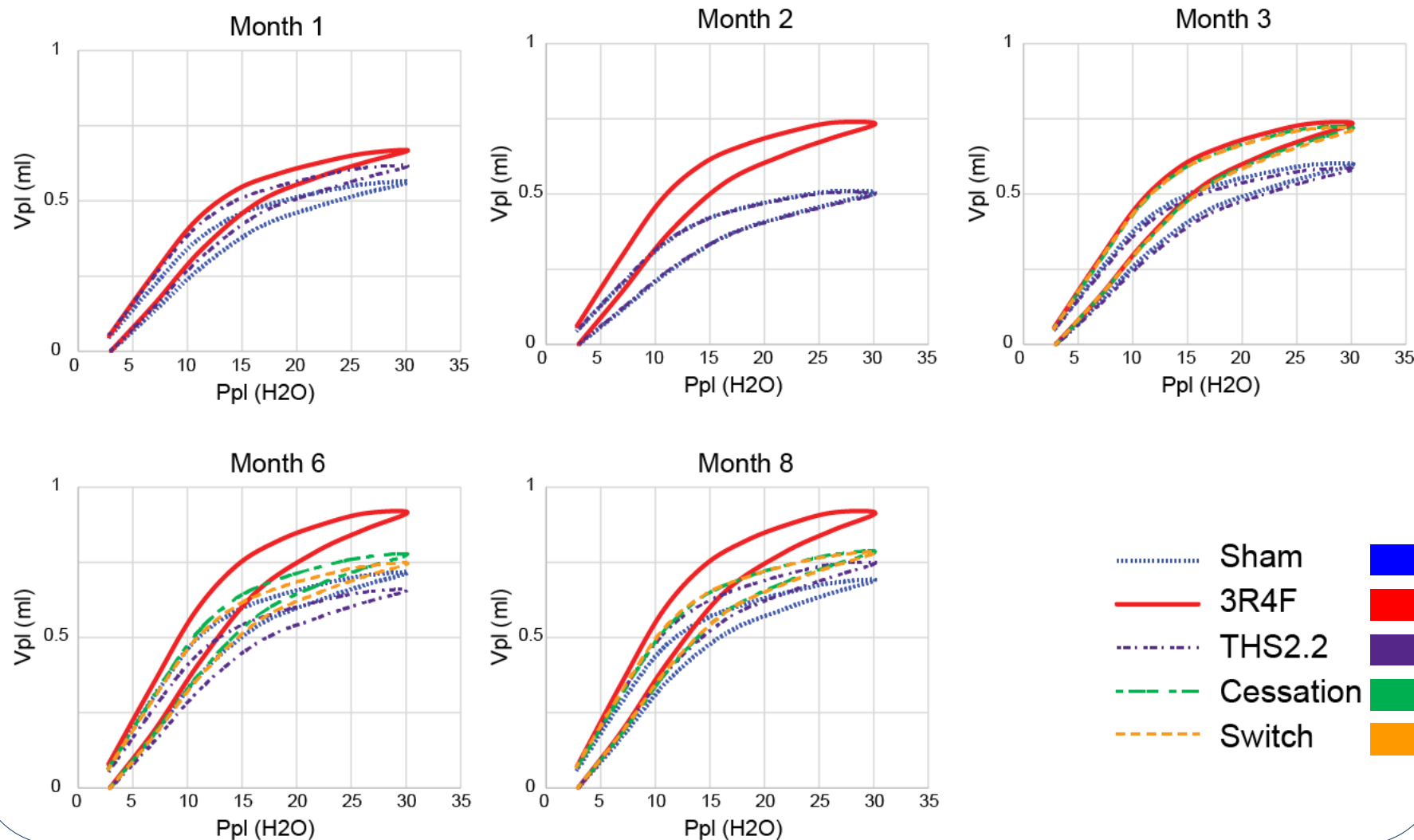


Switching Study Concept

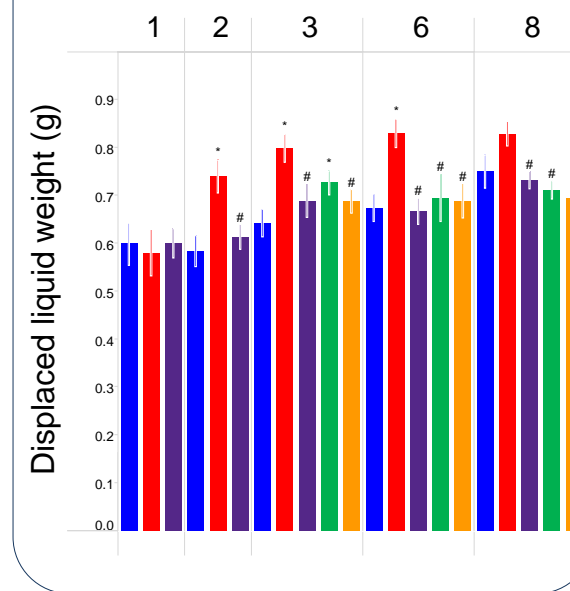


Cardiovascular, respiratory, and liver -related measurements covering apical and systems toxicology endpoints

Lung function – PV loops



Lung volume



Switching Study in an Animal Model of Disease Result Summary: Differential Gene Expression - Lung

Time (Months)

1

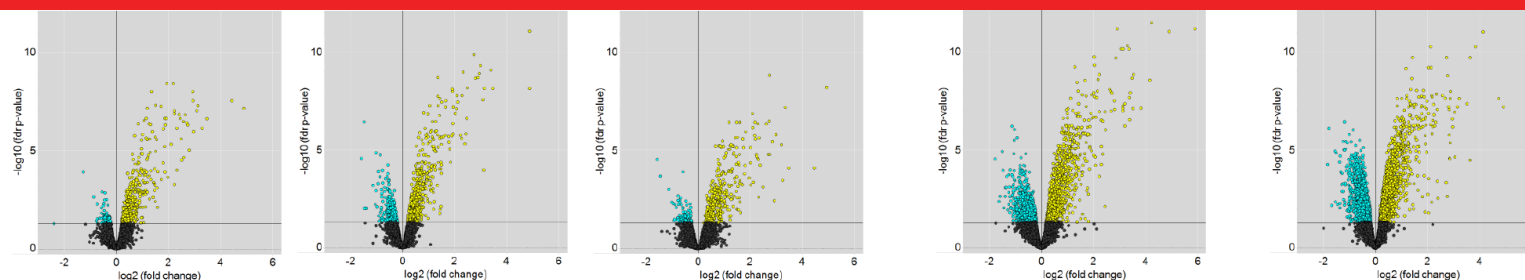
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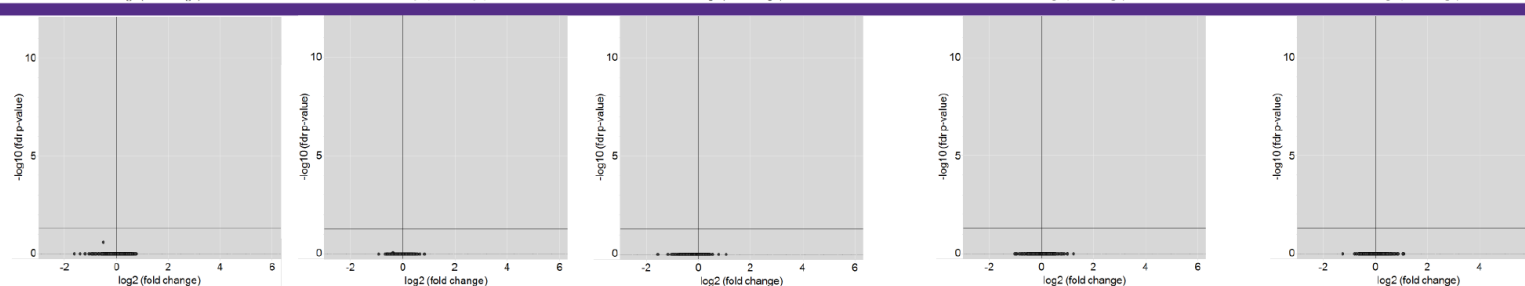
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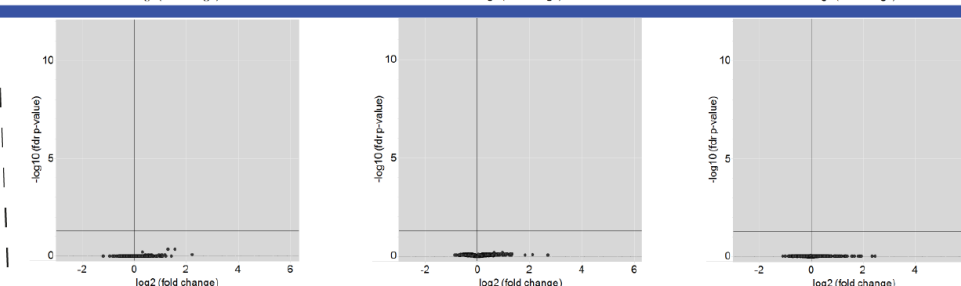
3R4F



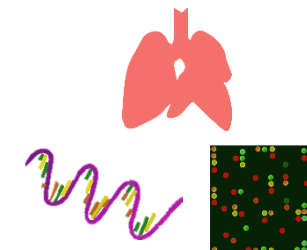
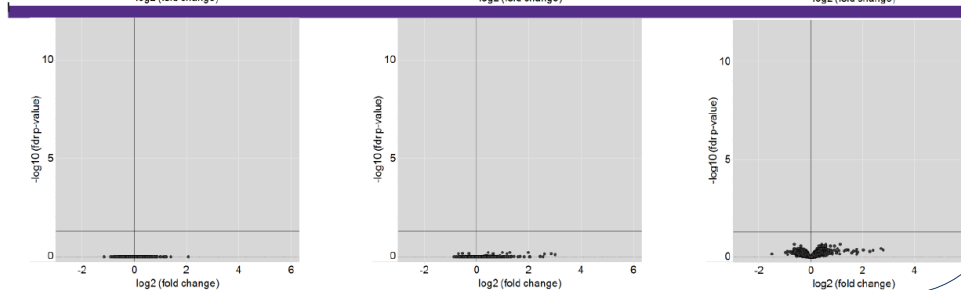
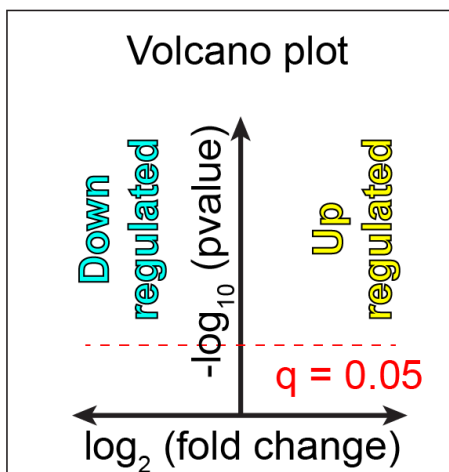
THS2.2

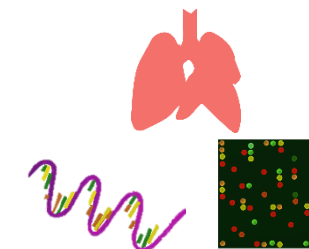
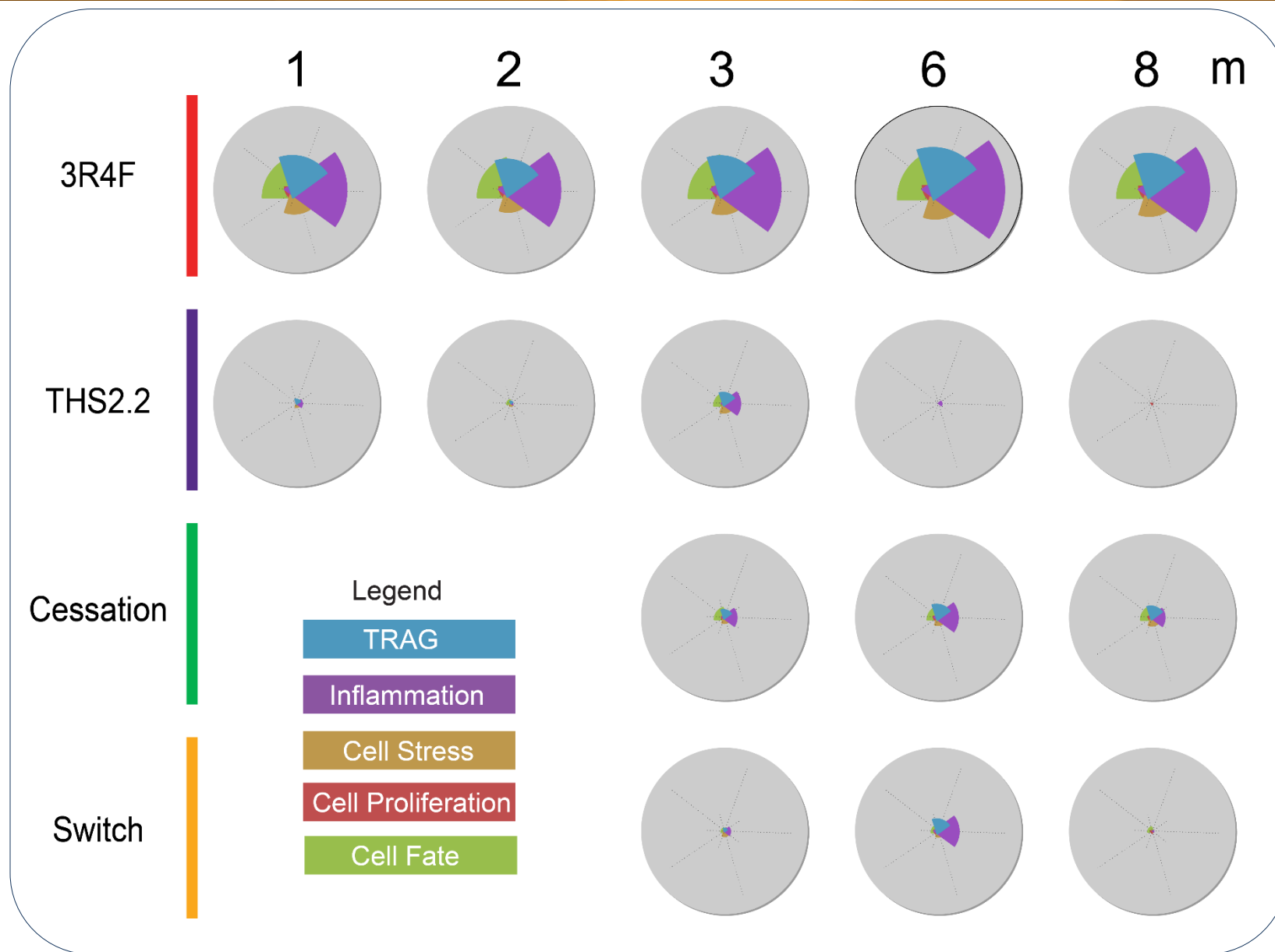


Cessation

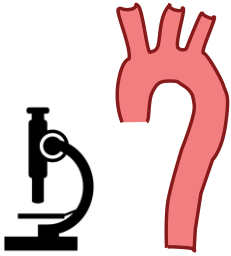
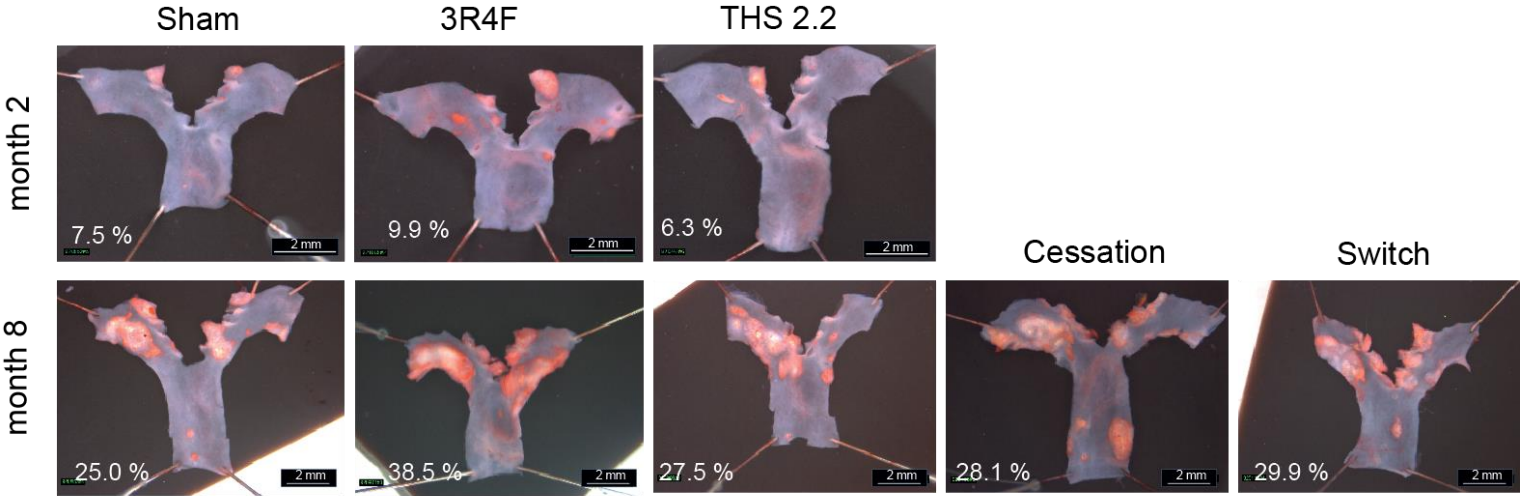


Switch

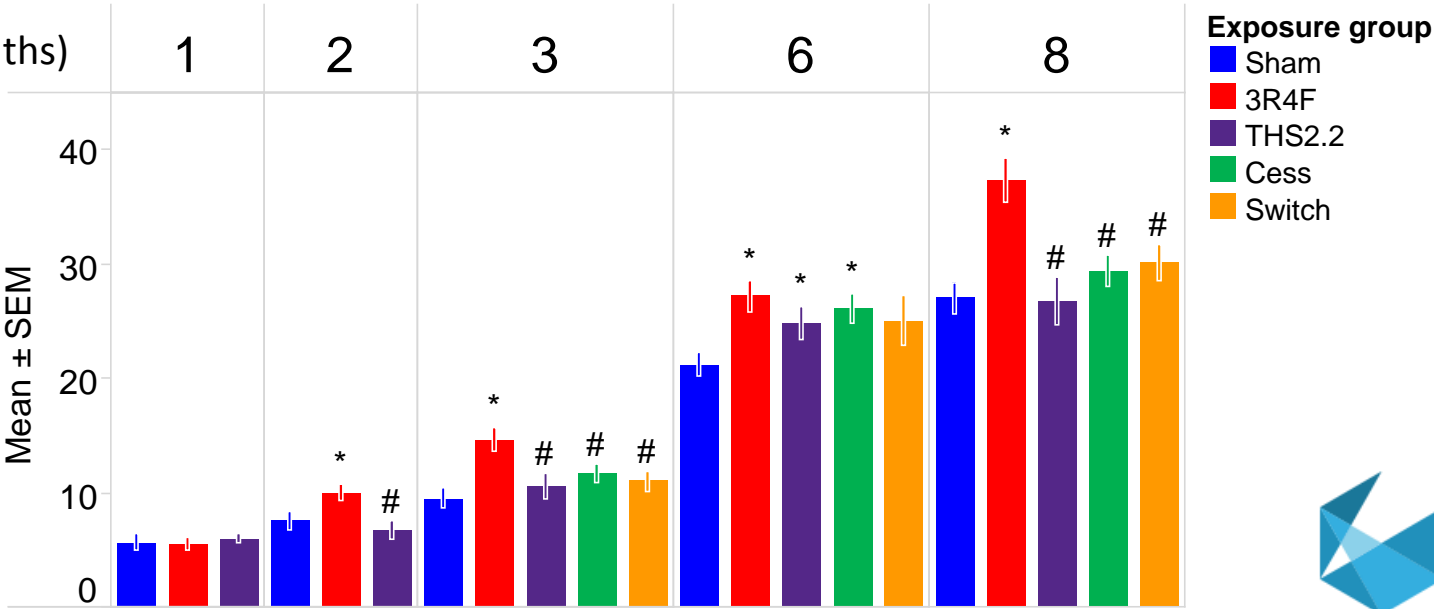




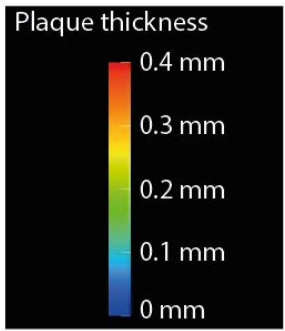
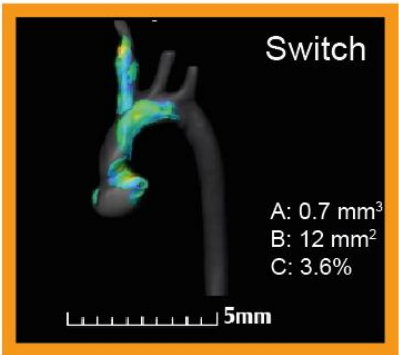
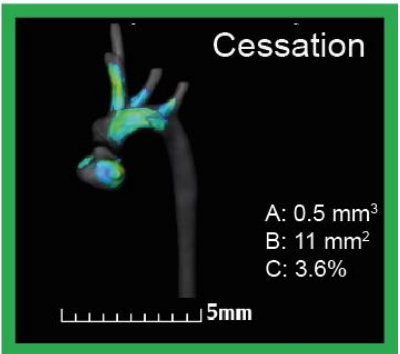
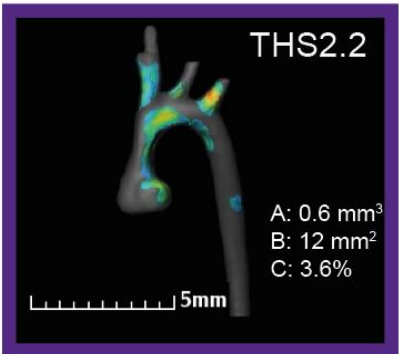
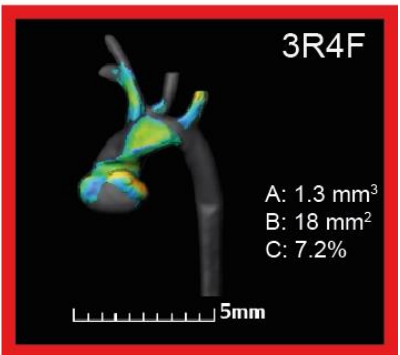
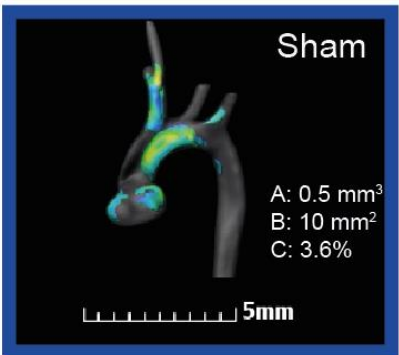
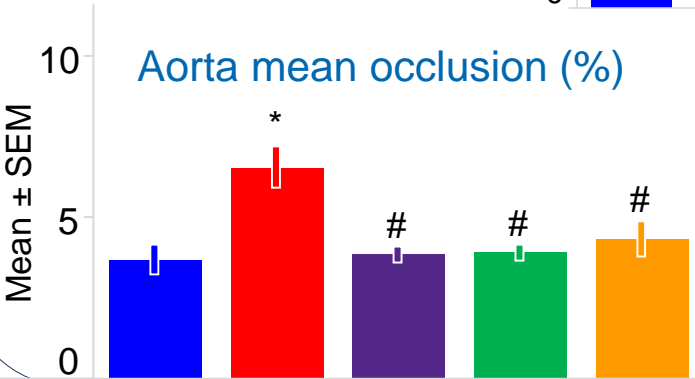
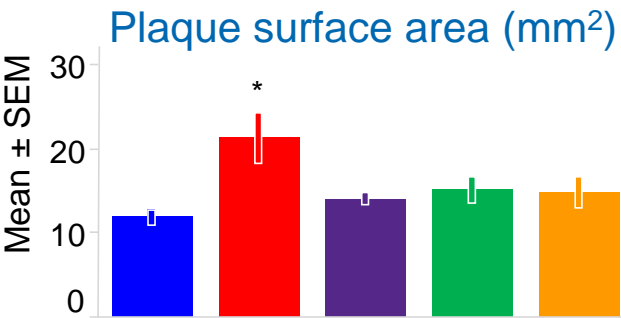
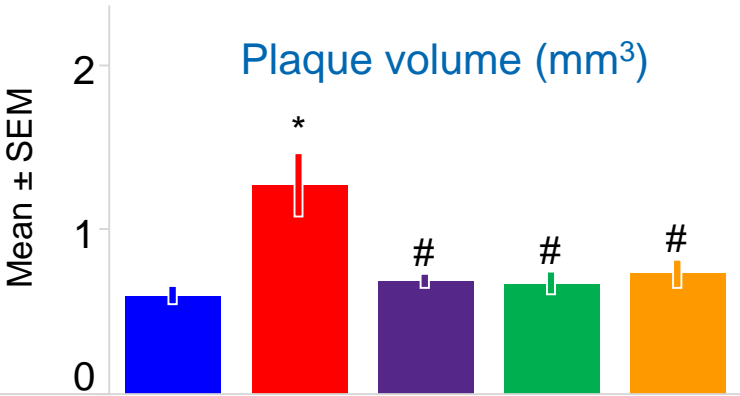
Example images of stained plaque in aorta



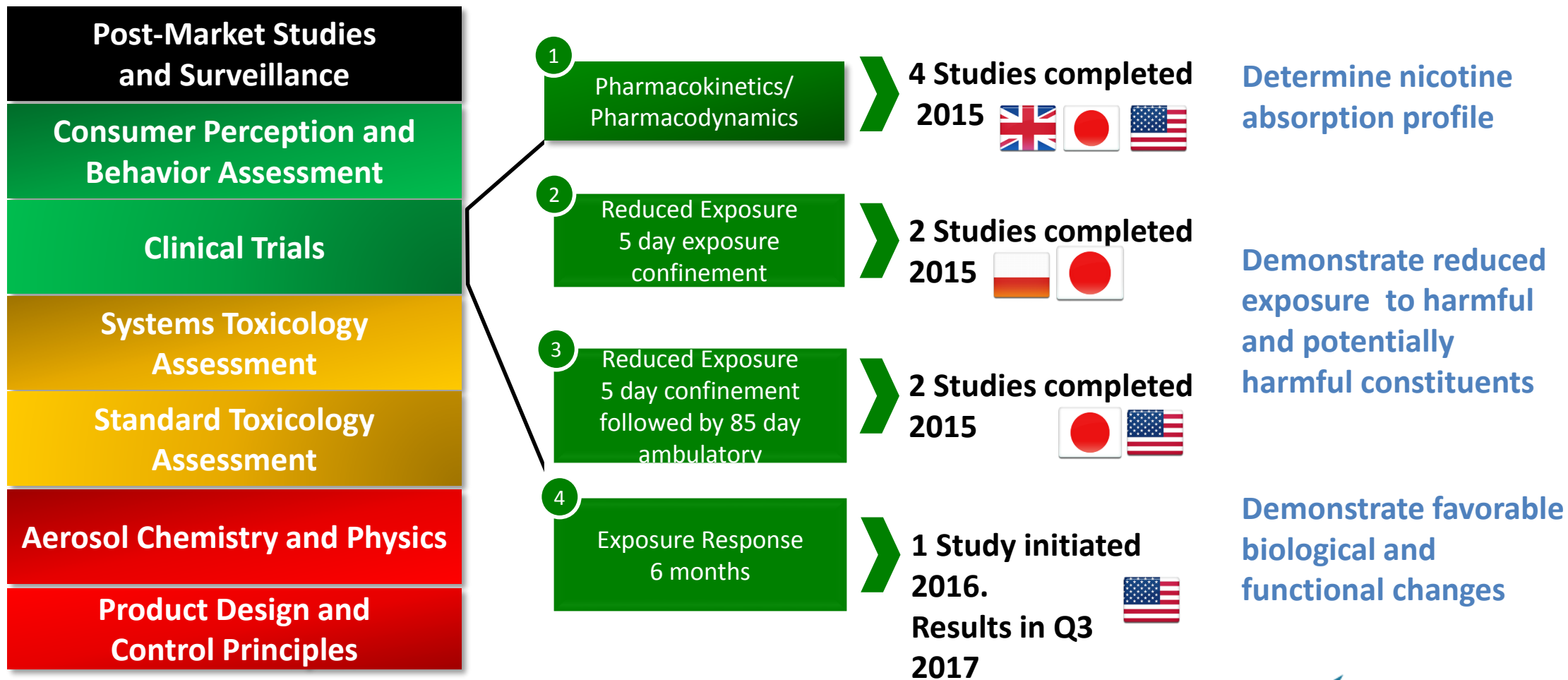
Percentage of plaque based on mm²



3D Reconstruction from High Resolution micro-CT



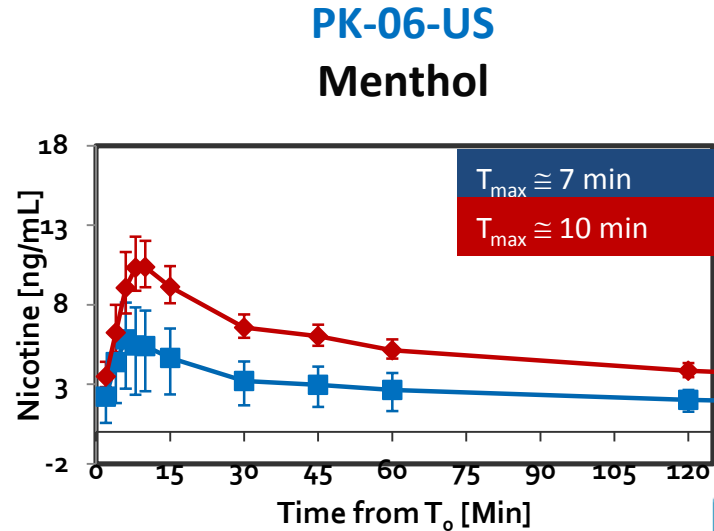
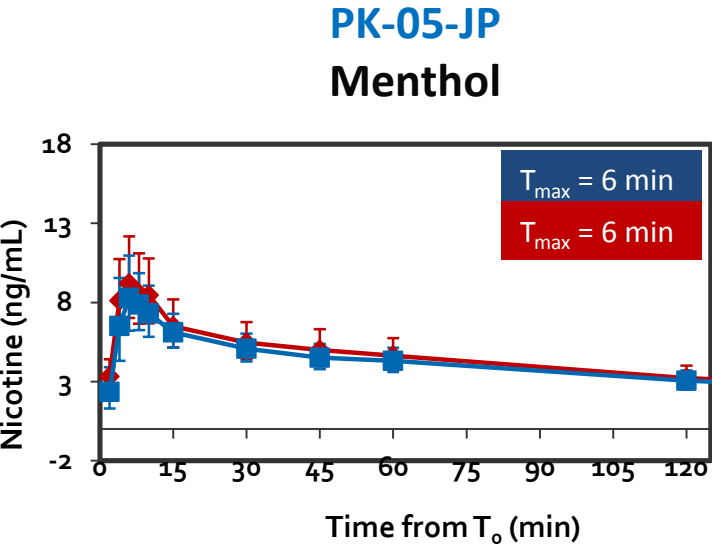
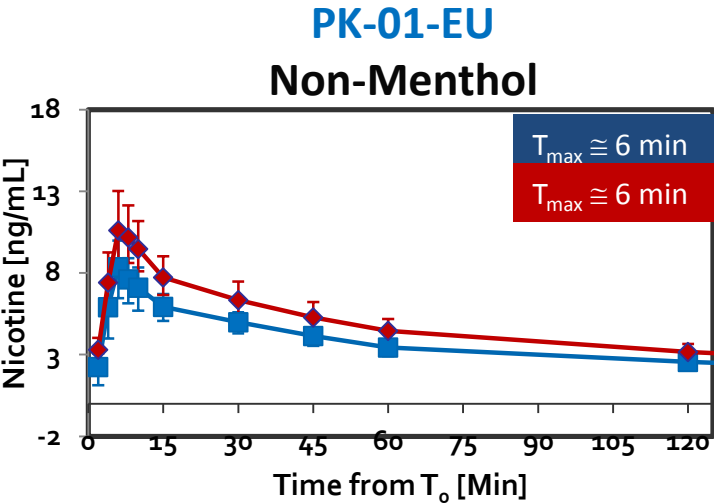
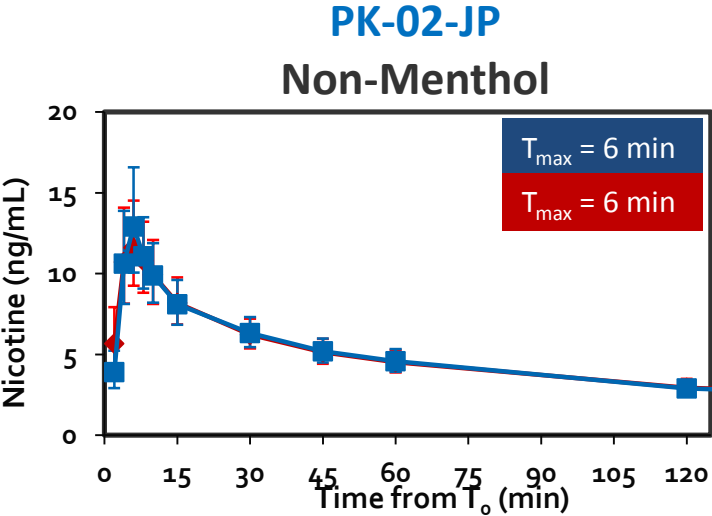
Tobacco Heating System: Clinical Assessment



PK Nicotine Profiles – Tobacco Heating System and CC

THS

CC



Harmful and Potentially Harmful Constituents - Characteristics and Related Biomarkers of Exposure

HPHC	PMI BoExp	HPHC lists		Organ Class Toxicity (FDA)	Temperature Range of Formation (°C)	Reported BoExp Elimination Half-Life
		WHO 2009	FDA 2012			
Acrolein	3-HPMA	•	•	CT, RT	200-400	9 h
Benzene	S-PMA	•	•	CA, CT, RDT	>400	9 h
1,3-Butadiene	MHBMA	•	•	CA, CT	>400	5-9 h
Carbon monoxide	COHb	•	•	RDT	>250	1-4 h
Acrylonitrile	CEMA		•	CA, RT	500-800	7-9 h
4-Aminobiphenyl	4-ABP		•	CA	25-500	31 h (in rats)
1-Aminonaphthalene	1-NA		•	CA	300-500	Not reported
2-Aminonaphthalene	2-NA		•	CA	25-500	Not reported
NNK	Total NNAL	•	•	CA	Direct transfer	Up to 45 days
NNN	Total NNN	•	•	CA	Direct transfer	< 24 h
o-Toluidine	o-Toluidine			CA	ND	4 h (plasma)
Pyrene	Total 1-OHP			-	700–800	< 10 h
Benzo[a]Pyrene	3-OH-B[a]P	•	•	CA	500-800	2.5-4.3 h
Toluene	S-BMA		•	RT, RDT	500-800	< 10 h
Ethylene oxide	HEMA			-	>600	< 5 h
Crotonaldehyde	3-HMPMA		•	CA	25-500	5-9 h

90-Day Exposure Study in Japan and US

Study Design



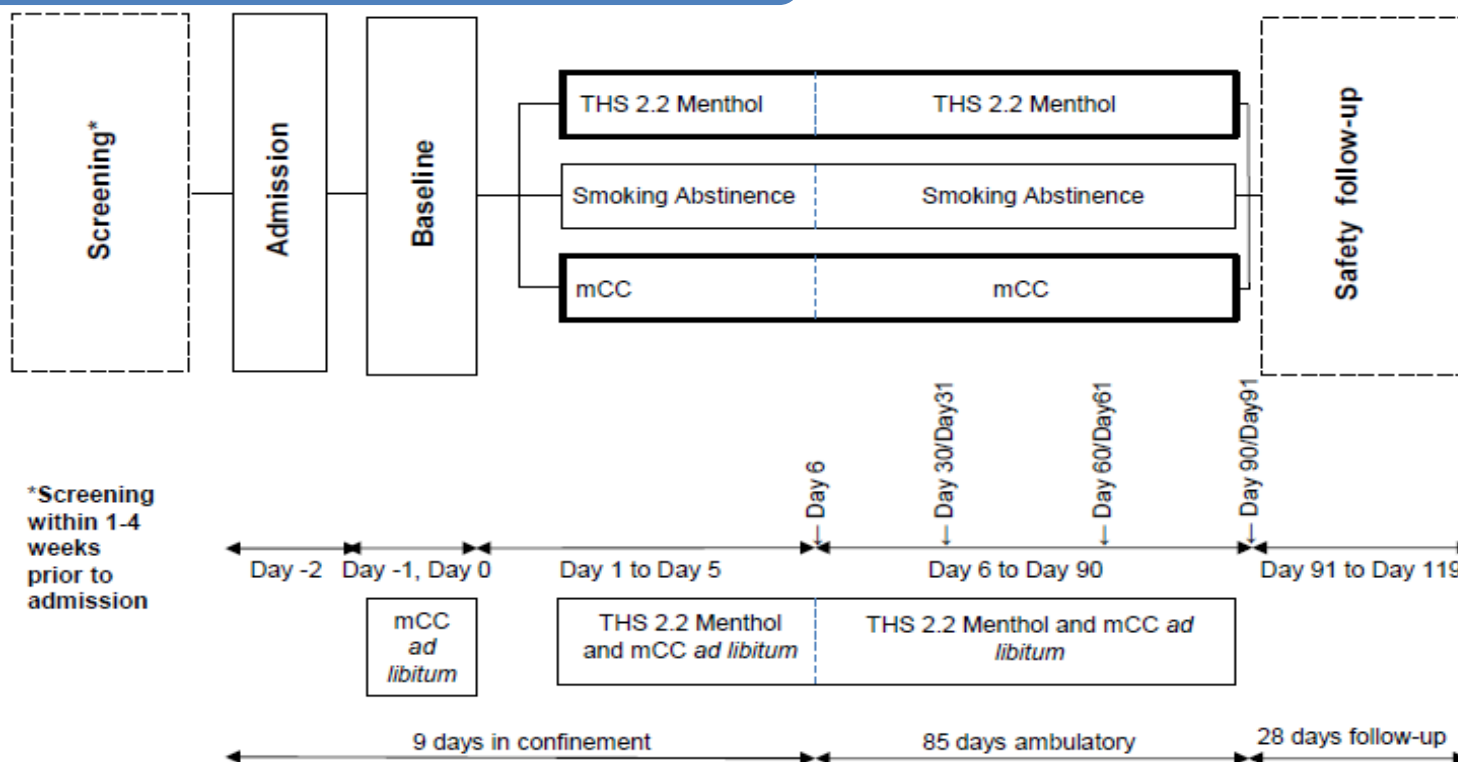
ClinicalTrials.gov ID: NCT01970995

REXA-07-JP



ClinicalTrials.gov ID: NCT01970995

REXA-08-US



Abbreviations: mCC = Menthol conventional cigarette(s); THS = Tobacco Heating System; Figure not to scale.

REXA studies completed 2014:

- 160 healthy adult smokers
- 5 day exposure in confined setting followed by 85 day exposure ambulatory
- 3 arm randomized parallel design
- Ad libitum Product use (THS, cigarette, smoking abstinence)

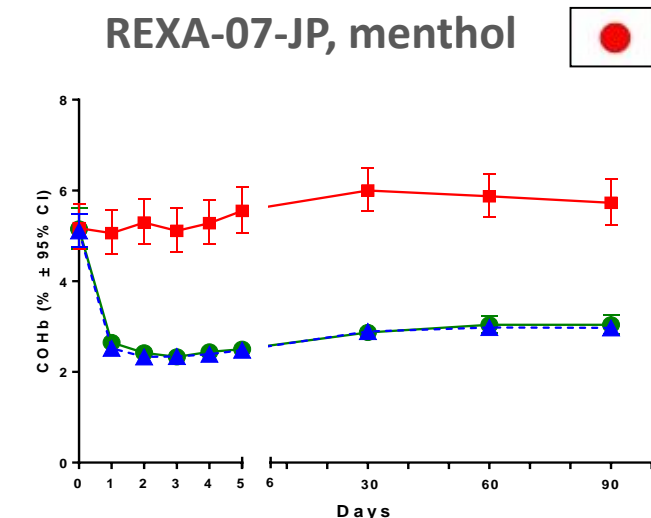


	REXA-07-JP and REXA-08-US
Primary objective <u>Confirmatory with statistical power</u>	Demonstration of reduced exposure if the levels of: <ul style="list-style-type: none"> • COHB, S-PMA, MHBMA, and 3-HPMA after 5 day of product use in confinement AND • Total NNAL after 90 days of product use in ambulatory condition are at least 50 % decreased from baseline
Sample size consideration	Statistical power: at least 90 % one-sided test with 2.5% type I error probability
Other Objectives Descriptive with no statistical power	To describe the changes in <ul style="list-style-type: none"> • Other HPHCs • Clinical risk endpoints (e.g. hsCRP, homocysteine, HDL, fibrinogen, HbA1c, 11-DTXB2, 8-epi-PGF2a, sICAM-1, FEV1) • Product use, human topography, related subjective effects.... • To monitor safety

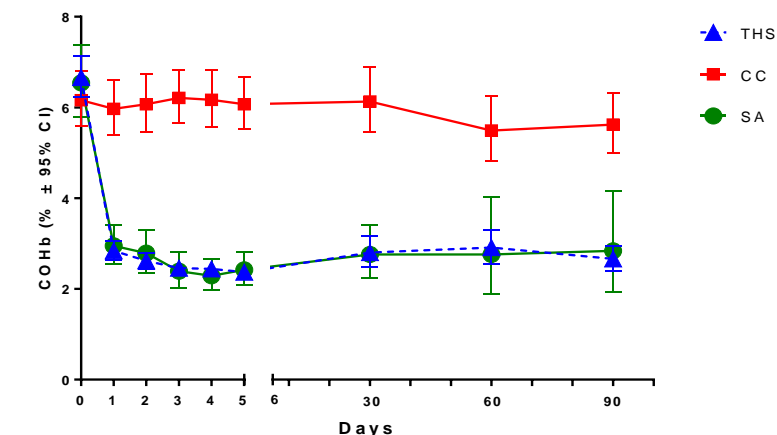
90-Day Exposure in Japan and US

Timecourse Exposure to CO and Nitrosamine

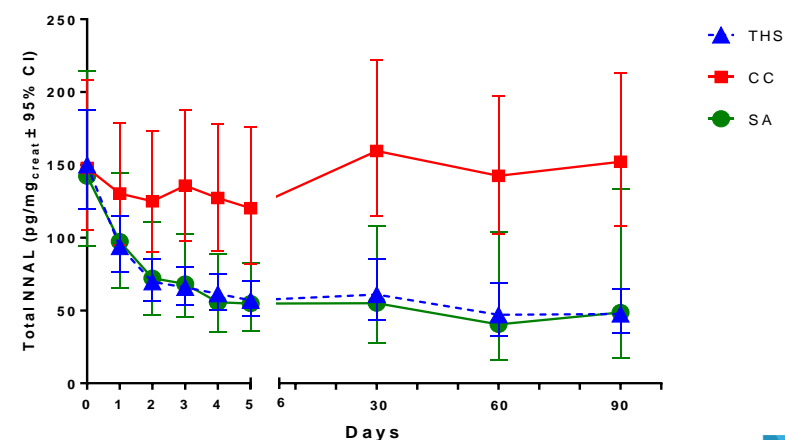
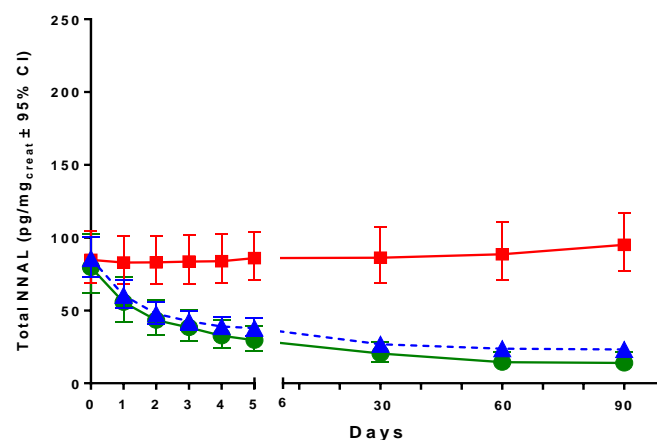
COHb



REXA-08-US, menthol 



Total NNAL



THS

CC

SA

90-Day Exposure in Japan and US

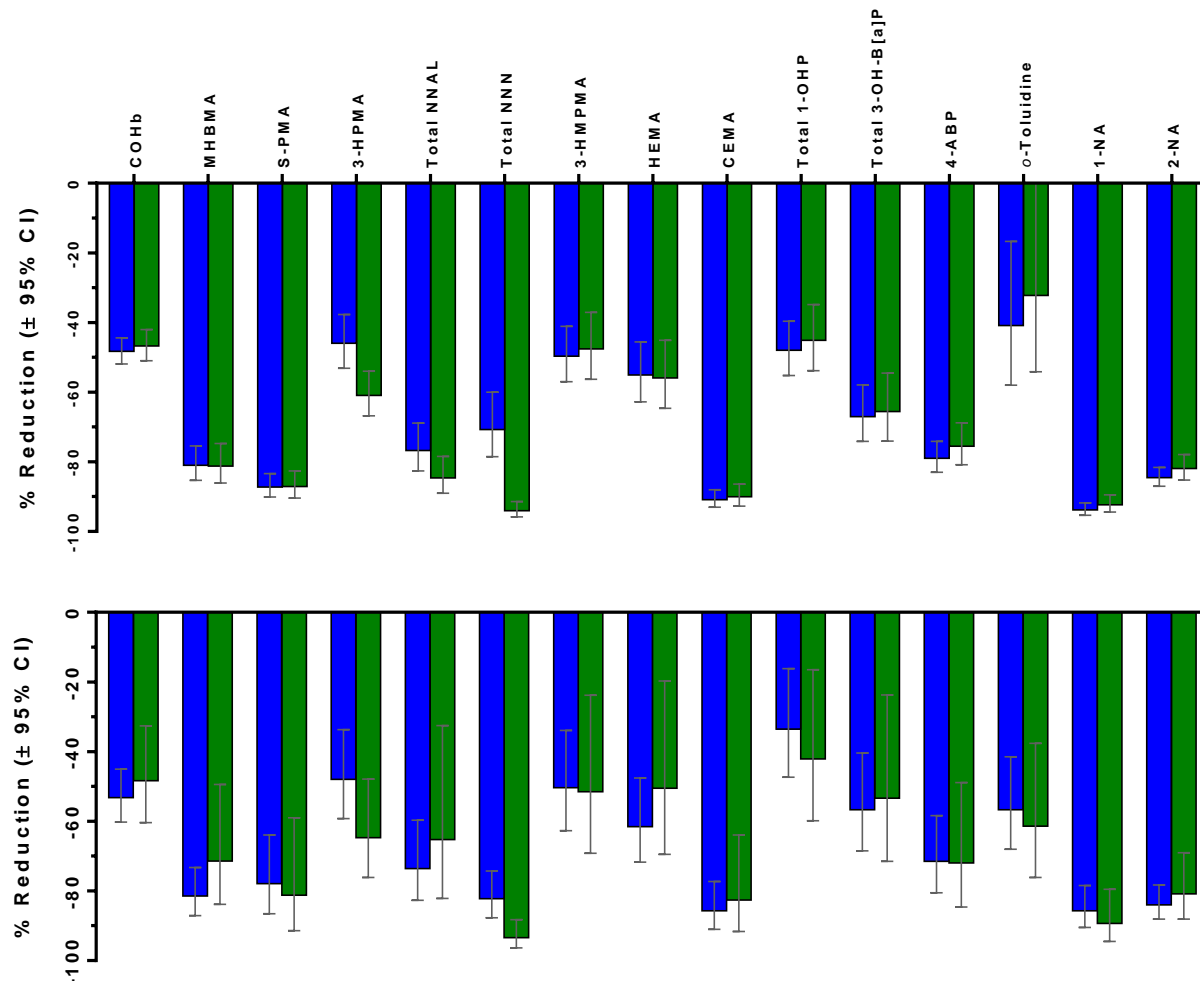
Exposure Reduction to Selected HPHCs

Reduction of THS vs. cigarette and Smoking Abstinence vs cigarette after 90 Days

REXA-07-JP,
menthol



REXA-08-US,
non menthol



THS vs
CC

SA vs
CC

Reduction of 15
biomarkers of
exposure in both
studies

90-Day Exposure in Japan and US

Nicotine Exposure and Product Use

THS CC SA

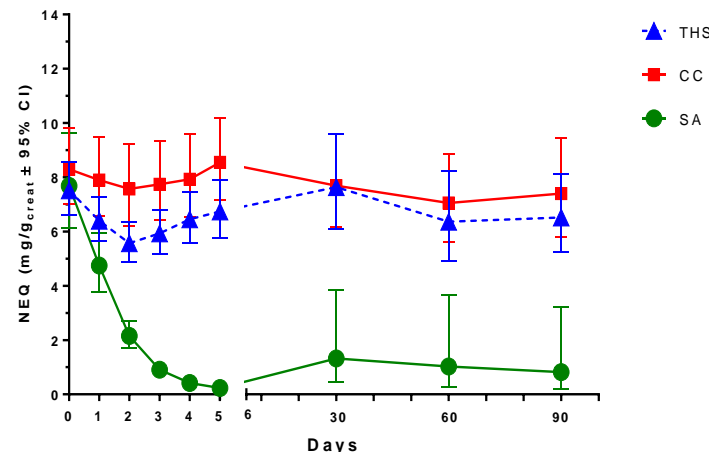
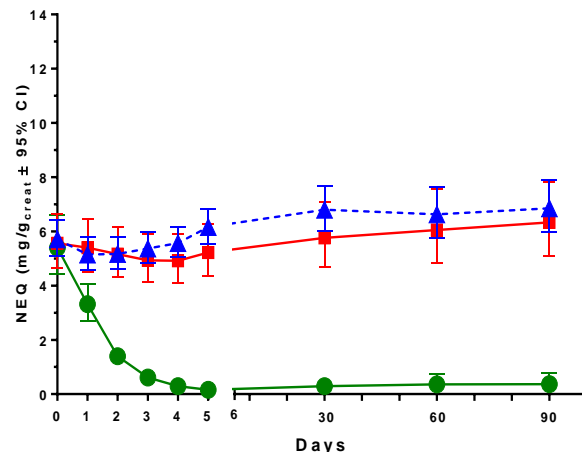
REXA-07-JP, menthol



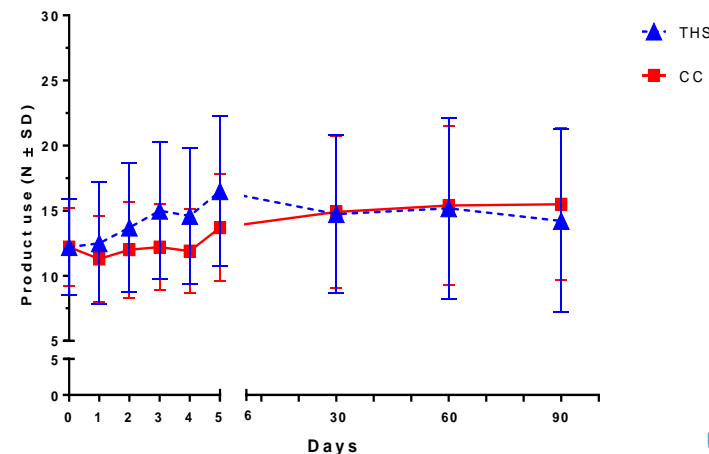
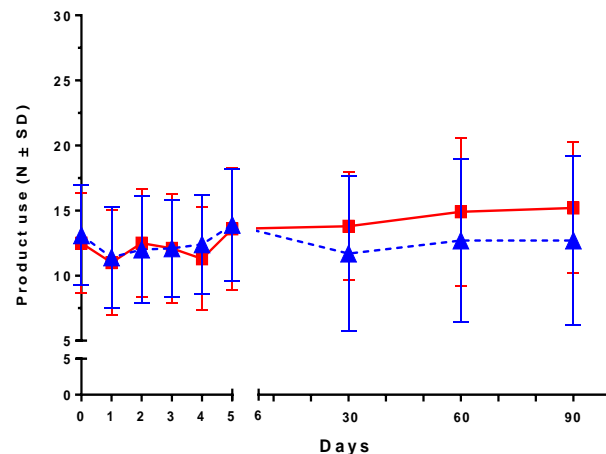
REXA-08-US, menthol



Nicotine



Product use



90-Day Exposure in Japan and US

Clinical Risk Endpoints

Disease Mechanisms	Marker	Expected Direction of Change	Japan THS versus CC	U.S. THS versus CC	Direction of Change
Lipid Metabolism	HDL-C	↑	4.53 mg/dL ↑	1.40 mg/dL ↑	✓ ✓
Inflammation	WBC	↓	-0.57 GI/L ↓	0.17 GI/L →	✓
Airway Impairment	FEV ₁	↑	1.9 % pred ↑	0.5 % pred ↑	✓ ✓
Endothelial Dysfunction	sICAM-1	↓	8.7% ↓	10.6% ↓	✓ ✓
Oxidative Stress	8-epi-PGF _{2α}	↓	12.7% ↓	13.5% ↓	✓ ✓
Clotting	11-DTX-B ₂	↓	5.4% ↓	3.6% ↓	✓ ✓

Population Health Impact Modeling (PHIM)

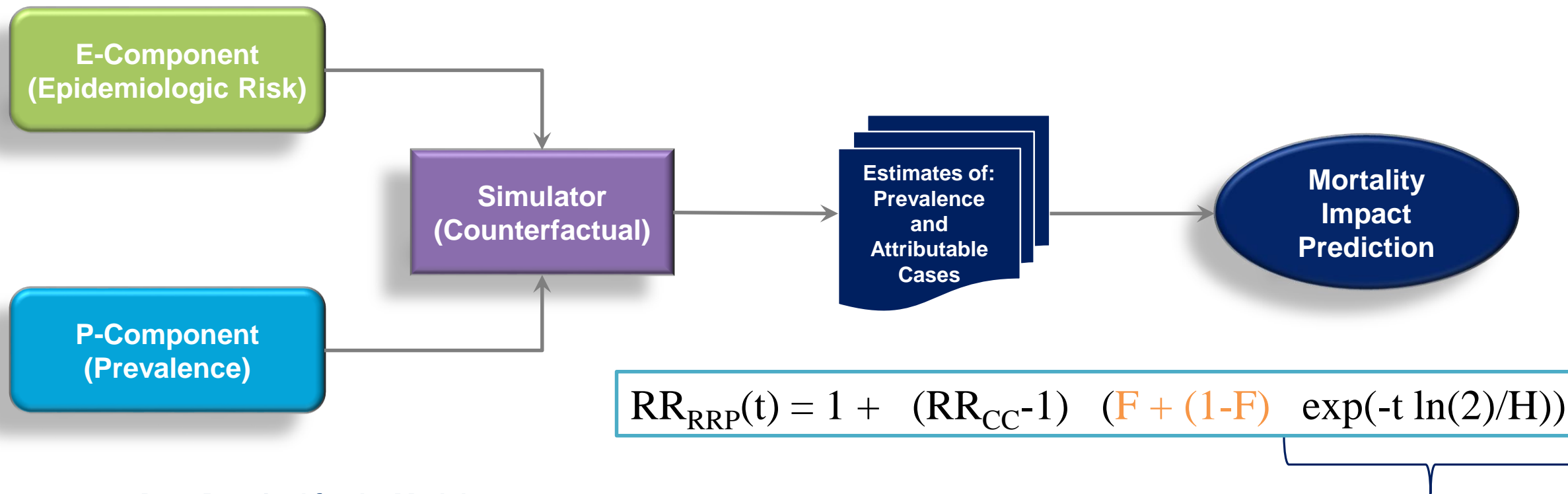
- Philip Morris International has developed a Population Health Impact Model (PHIM) to estimate the effects that marketing of Reduced Risk Products (RRPs)* has on population health.
- It was designed to assess the impact of an RRP on population harm as a function of the risk or toxicity of the product to the individual user, and the prevalence of use in the population.

The modeling exercise presented here aims at:

- Understanding the impact of harm reduction to smokers who quit or switch to RRP products versus continued smoking or never smoking
- Across different age groups (20+, 30+, 40+ and 50+ years old)
- Evaluated as changes in relative and absolute risk over time for the four main smoking-related diseases:
 - lung cancer (LC)
 - ischemic heart disease (IHD)
 - stroke and
 - chronic obstructive pulmonary disease (COPD).



Population Health Impact Modeling Methods



Data Required for the Model

- Disease mortality risks → RR of CC smoking
- Disease mortality risks reductions over time → cessation
- Tobacco use prevalences (age and sex – specific)

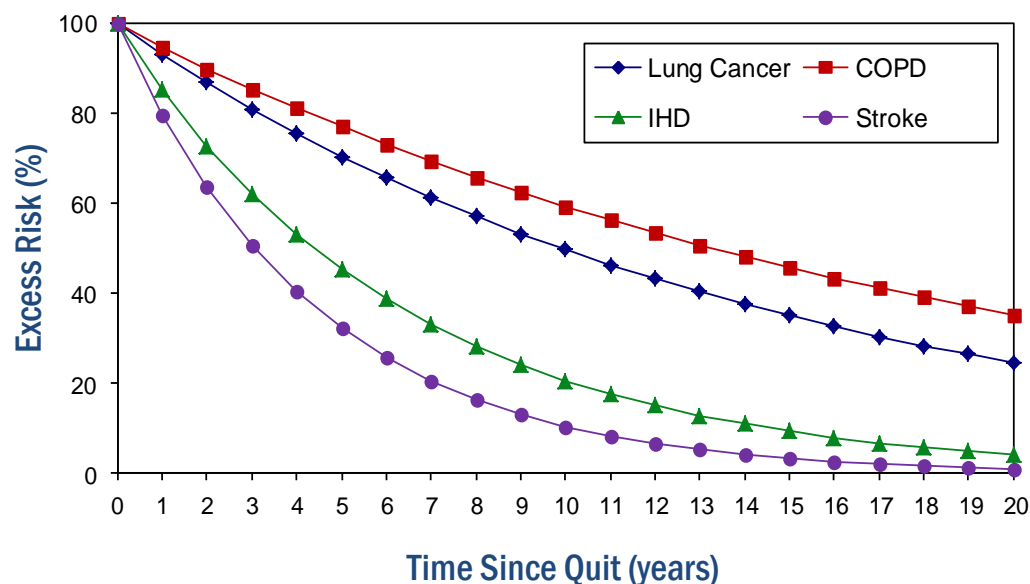
Population Health Impact Modeling Methods

- Relative Risk Estimates – sex, age and smoking history specific
- Model uses the known reduction in excess relative risk over time from epidemiological data on smoking cessation

$$RR_{RRP}(t) = 1 + (RR_{CC}-1) (F + (1-F) \exp(-t \ln(2)/H))$$

Reduction of Risk Over Time Since Quit

Reduction in Excess Risk Over Time

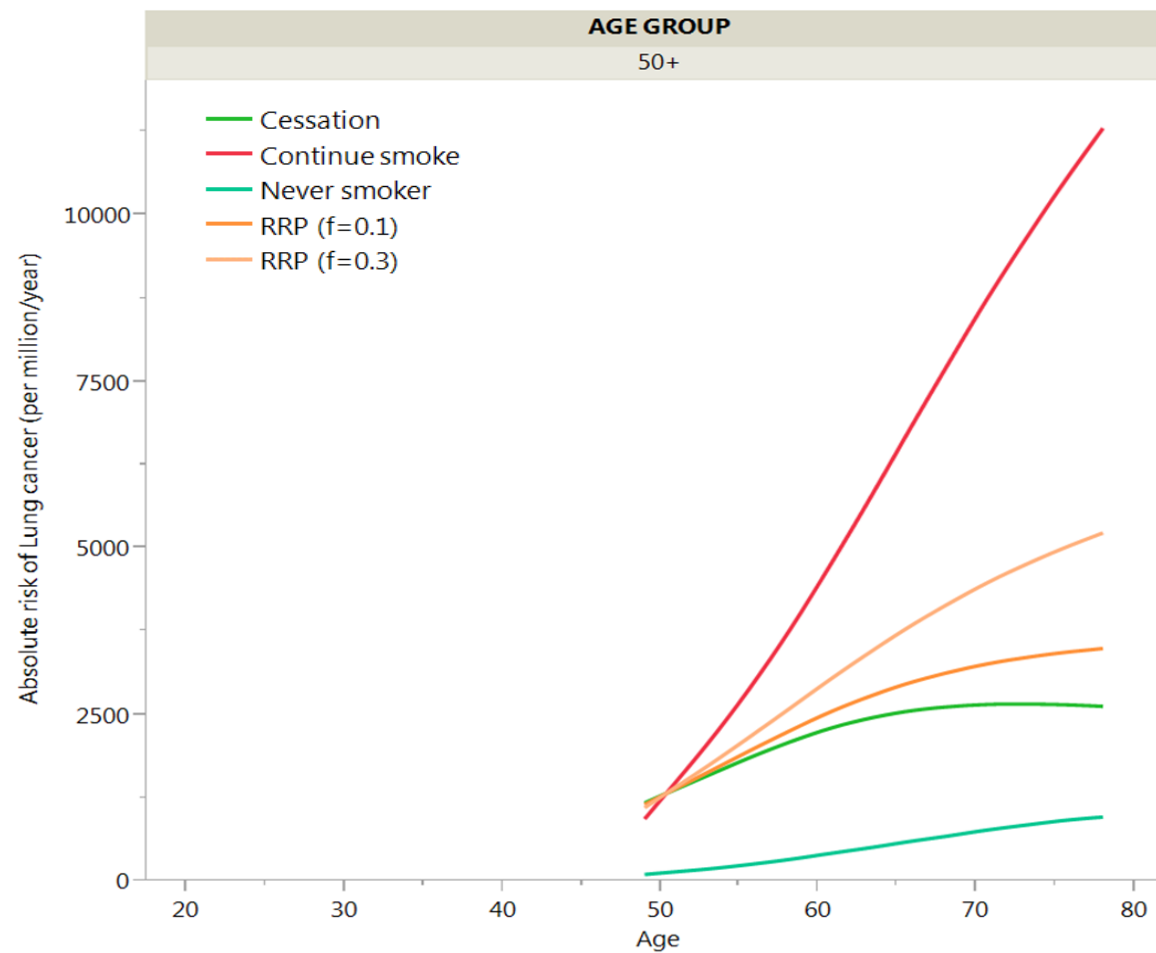
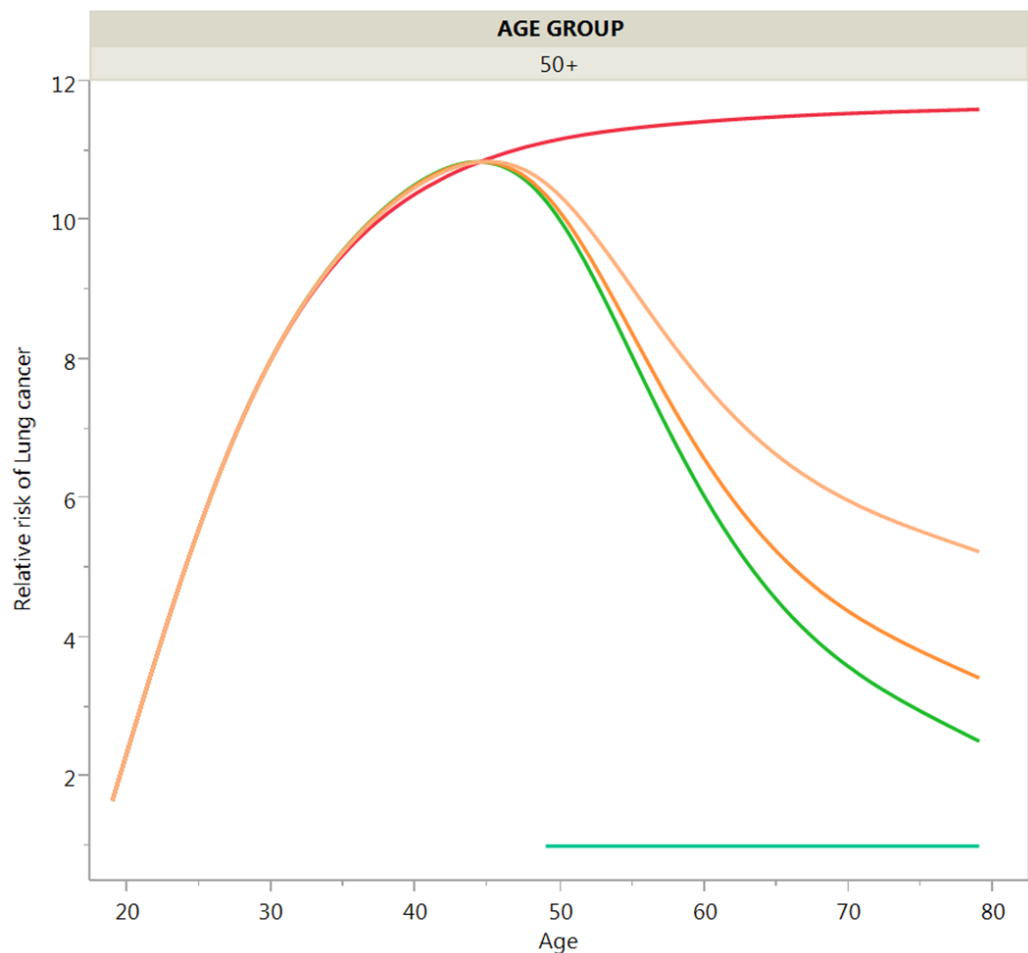


Disease	RR half-life (95% CI)	# of Studies	Blocks* of Data
IHD	4.40 years (3.26, 5.95)	23	41
Lung Cancer	9.93 years (9.31, 10.60)	85	106
Stroke	4.78 years (2.17, 10.50)	9	11
COPD	13.32 years (11.86, 14.96)	11	13

Population Health Impact Modeling

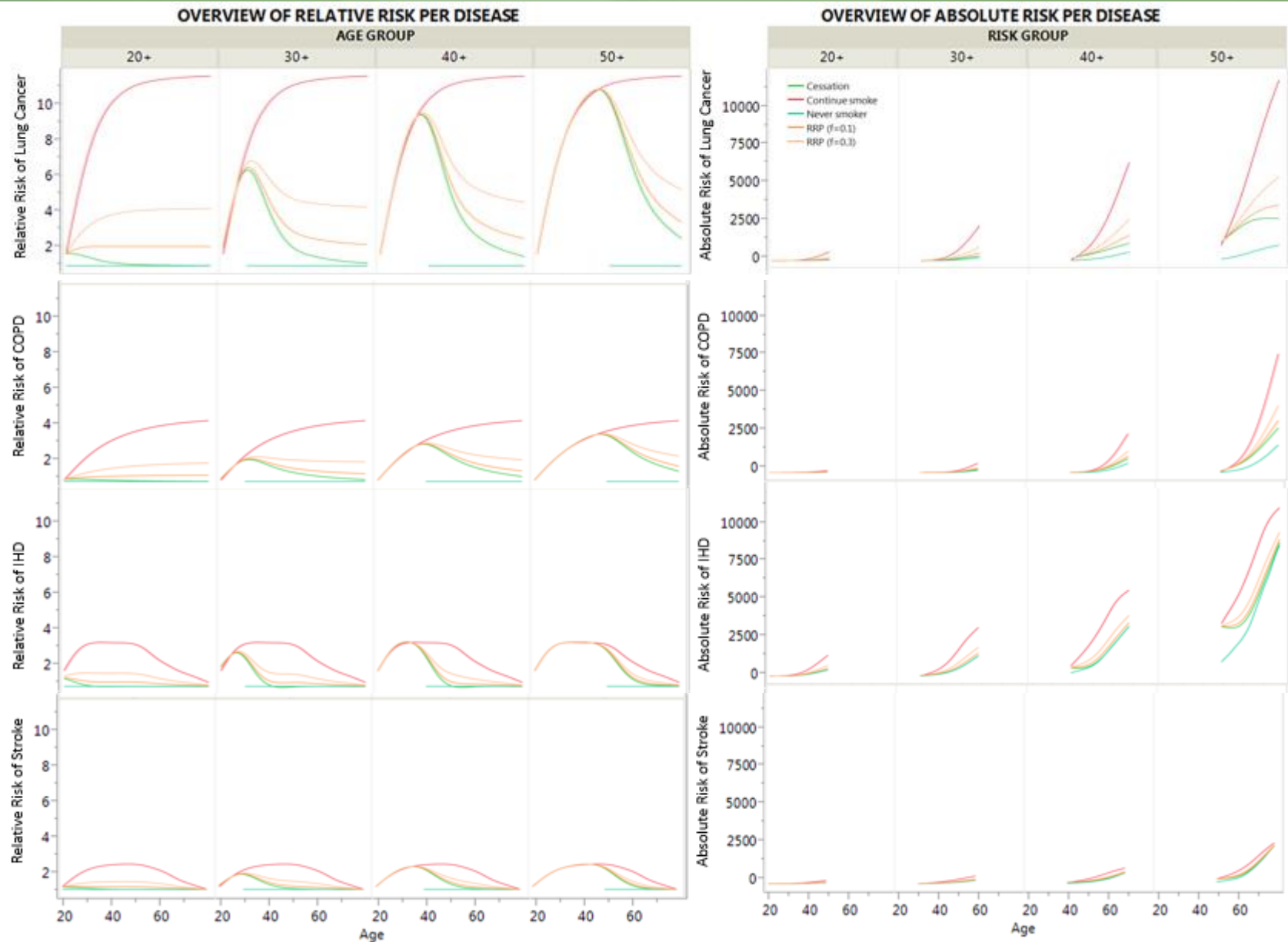
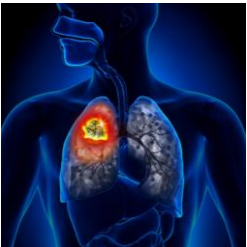
- Work described in here covers the series of modeling simulations (1-4) on different age groups (20+, 30+, 40+ and 50+ years old) to understand the:
 - 1) Impact of quitting tobacco smoking – **CESSATION**
 - 2) Impact of switching to an RRP with low and high effective dose – **RRP ($f=0.3$) and RRP ($f=0.1$)**
 - 3) Impact of continuing to smoke cigarettes – **CONTINUE SMOKING**
 - 4) Impact of never smoking – **NEVER SMOKING**
- All individuals initiated smoking at 20 years old.
- Cessation and switching to RRP take place 1 year after entering the simulation.
- The effective dose for RRP are estimates derived from non-clinical and clinical data in PMI.

Population Health Impact Modeling



- Simulated profiles for LC in a 50+ year old male shows the reduction in relative and absolute risk over time follow a negative exponential decay.
- Switching to an RRP brings a noticeable reduction in relative and absolute risk of LC versus continued smoking and therefore can be considered as an alternative to smoking.

Population Health Impact Modeling



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Population Health Impact Modeling

Overview of all simulation results for four smoking diseases and age groups show a differentiation in relative and absolute risk in line with what is expected from the changes in effective dose (0 for never smoker; 1 for smoker; $\neq 0.1$ and $\neq 0.3$ for RRP).

Cessation is overall the most effective in population harm reduction.

These simulations demonstrate the extent to which an RRP could contribute to population harm reduction across the different smoking-related diseases given a reasonable assumption that the reduced exposure from the RRP resulted in an effective dose of between 0.1 and 0.3.

Switching to RRP for smokers in their 20s and 30s can be considered as mostly risk prevention; while for smokers in their 40s and 50s this can be more risk reduction.

Population Health modeling is an established and recognized field of science. The PHIM described here can be a valuable tool to quantify both individual and population changes that can be expected from marketing RRP, with the ability to test a variety of different scenarios in both pre- and post- market settings.



THANK YOU!